## Appendix

| (millions) | Q217 | Q117 | Q416 | Q316 | Q216 | Q116 | Q415 | Q315 | Q215 | Q115 | Q414 | Q314 | Q214 | Q114 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Analog Devices, Inc. | 1,001 | 984 | 1,004 | 870 | 779 | 769 | 979 | 863 | 821 | 772 | 814 | 727 | 695 | 628 |
| Linear Technology Corporation | 374 | 378 | 378 | 372 | 359 | 365 | 346 | 362 | 367 | 365 | 370 | 366 | 350 | 332 |
| Total Revenue | \$1,374 | \$1,362 | \$1,382 | \$1,241 | \$1,137 | \$1,134 | \$1,324 | \$1,226 | \$1,188 | \$1,137 | \$1,184 | \$1,093 | \$1,045 | \$960 |
| TTM |  |  |  | \$5,360 |  |  |  |  |  |  |  |  |  |  |

 Analog Devices, Inc. For Q217, the revenues of Linear Technology Corporation represent the unreported period of January 29, 2017 through April $29,2017$.

## Appendix

| (Millions) | 3Q16 | 4Q16 | 1Q17 | 2Q17 | TTM |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income from Continuing Operations, Net of Tax | \$358.8 | \$428.6 | \$332.2 | \$372.6 | \$1,492.2 |
| Provision for Income Taxes | \$61.7 | \$68.4 | \$52.6 | \$30.6 | \$213.3 |
| Income from Continuing Operations before Income Taxes | \$420.5 | \$497.0 | \$384.8 | \$403.2 | \$1,705.5 |
| Non-operating Expense (Income) | \$10.7 | \$31.7 | \$30.8 | \$55.8 | \$129.0 |
| Acquisition-Related Expenses | \$19.5 | \$20.0 | \$20.4 | \$21.0 | \$80.9 |
| Acquisition-Related Transaction Costs | \$8.3 | \$5.2 | \$27.8 | \$49.1 | \$90.4 |
| Depreciation | \$46.3 | \$46.9 | \$47.6 | \$62.1 | \$202.9 |
| EBITDA | \$505.3 | \$600.8 | \$511.4 | \$591.2 | \$2,208.7 |
| Net Debt |  |  |  |  | \$6,705.3 |
| Net Debt to TTM EBITDA |  |  |  |  | 3.0x |

The information above has not been audited.




## Appendix

| (Millions) | Q316 | Q416 | Q117 | Q217 (1) | TTM |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP Revenue | \$869.6 | \$1,003.6 | \$984.4 | \$1,148.0 | \$4,005.6 |
| Linear Revenue |  |  |  | \$(147.5) | \$ (147.5) |
| Non-GAAP Revenue | \$869.6 | \$1,003.6 | \$984.4 | \$1,000.5 | \$3,858.2 |
| Gross Margin | \$572.3 | \$666.7 | \$648.5 | \$ 673.7 | \$2,561.2 |
| GAAP Gross Margin \% | 65.8\% | 66.4\% | 65.9\% | 67.3\% | 66.4\% |
| Less: Acquisition Related Expenses (2) | \$1.9 | \$2.0 | \$2.2 | \$2.8 | \$8.9 |
| Non-GAAP Gross Margin | \$574.2 | \$668.7 | \$650.7 | \$676.5 | \$2,570.1 |
| Gross Margin \% | 66.0\% | 66.6\% | 66.1\% | 67.6\% | 66.6\% |
| GAAP Operating Income from Continuing Operations | \$268.7 | \$357.0 | \$266.3 | \$298.8 | \$1,190.8 |
| \% Non-GAAP Revenue | 30.9\% | 35.6\% | 27.0\% | 29.9\% | 30.9\% |
| Add: Acquisition-Related Expenses (2) | \$19.5 | \$20.0 | \$20.4 | \$21.0 | \$80.9 |
| Add: Acquistion-Related Transaction Costs (3) | \$8.3 | \$5.2 | \$8.0 | \$38.3 | \$59.8 |
| Add: Restructuring-Related Expense (4) | \$- | \$- | \$49.5 | \$ - | \$49.5 |
| Non-GAAP Operating Income from Continuing |  |  |  |  |  |
| Operations | \$296.5 | \$ 382.2 | \$344.2 | \$358.1 | \$1,380.9 |
| \% Revenue | 34.1 \% | 38.1 \% | 35.0 \% | 35.8 \% | 35.8 \% |

(1) ADI Standalone, Results do not include Linear results from Acquisition Date though Q2 Quarter end



 our non-GAAP measures because they relate to a specific transaction and are not reflective of our ongoing financial performance.



## Appendix

| (Millions) | Q107 | Q207 | Q307 | Q407 | FY 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP Total Revenue | \$626.3 | \$597.5 | \$617.4 | \$623.5 | \$2,464.7 |
| Less: Revenue from One-Time Licensing of IP (1) | \$(35.0) | \$- | \$- | \$ | \$(35.0) |
| Non-GAAP Revenue | \$591.3 | \$597.5 | \$617.4 | \$623.5 | \$2,429.7 |
| GAAP Operating Income from Continuing Operations | \$169.4 | \$134.2 | \$145.5 | \$119.6 | \$568.7 |
| GAAP Operating Margin | 28.6\% | 22.5\% | 23.6\% | 19.2\% | 23.4\% |
| Less: Revenue from One-Time Licensing of IP (1) | \$(35.0) | \$- | \$- | \$- | \$(35.0) |
| Less: Restructuring Related Expense (2) | \$5.2 | \$10.1 | \$- | \$25.2 | \$40.5 |
| Less: Litigation Settlement Payment Received (3) | \$- | \$(8.5) | \$- | \$- | \$(8.5) |
| Non-GAAP Operating Income from Continuing Operations | \$139.6 | \$135.8 | \$145.5 | \$144.8 | \$565.7 |
| Non-GAAP Operating Margin | 23.6\% | 22.7\% | 23.6\% | 23.2\% | 23.3\% |


 operations of our business.
 because apart from ongoing expense savings as a result of such items, these expenses and the related tax effects have no direct correlation to the operation of our business in the future.


 and the related tax effects from our non-GAAP results because it is a one-time item not associated with the ongoing operations of our business.

## Appendix

| (millions, except per share amounts) | Q114 | Q214 | Q314 | Q414 | FY 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP Diluted EPS from Continuing Operations | \$0.48 | \$0.59 | \$0.57 | \$0.34 | \$1.98 |
| Add: Impact of Loss on Extinguishment of Debt | \$- | \$- | \$- | \$- | \$- |
| Add: Acquisition-Related Expenses | \$- | \$- | \$0.02 | \$0.25 | \$0.27 |
| Add: Acquistion-Related Transaction Costs | \$- | \$- | \$0.04 | \$0.01 | \$0.05 |
| Add: Acquistion-Related Debt Costs | \$- | \$- | \$- | \$0.01 | \$ 0.01 |
| Add: Acquisition-Related Tax Impact | \$- | \$- | \$- | \$(0.02) | \$ (0.02) |
| Less: Impact of Gain on Sale of Product Line | \$- | \$- | \$- | \$- | \$- |
| Add: Restructuring-Related Expense | \$0.01 | \$- | \$- | \$0.09 | \$0.10 |
| Less: Impact of Reversal of Prior Period Tax Liabilities | \$- | \$- | \$- | \$- | \$- |
| Add: Stock-Based Compensation Expense | \$- | \$- | \$- | \$- | \$- |
| Add: Impact of Tax Reserve | \$- | \$- | \$- | \$- | \$- |
| Less: Impact of Reinstatement of R\&D Tax Credit | \$- | \$- | \$- | \$- | \$- |
| Less: Impact of Expired Tax Statute | \$- | \$- | \$- | \$- | \$- |
| Non-GAAP Diluted EPS from Continuing Operations (1) | \$0.49 | \$0.59 | \$0.63 | \$0.69 | \$2.39 |
| Diluted Shares | 318.0 | 318.3 | 318.9 | 316.9 | 318.0 |

## Appendix

| (Millions) | Q316 | Q416 | Q117 | Q217 (1) | TTM |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Non-GAAP Revenue | $\$ 869.6$ | $\$ 1,003.6$ | $\$ 984.4$ | $\$ 1,000.5$ | $\$ 3,858.2$ |
| Net cash provided by operating <br> activities | $\$ 254.0$ | $\$ 487.0$ | $\$ 314.5$ | $\$ 412.6$ | $\$ 1,468.1$ |
| \% Revenue | $29.2 \%$ | $48.5 \%$ | $31.9 \%$ | $41.2 \%$ | $38.1 \%$ |
| Capital Expenditures | $(\$ 37.5)$ | $(\$ 41.2)$ | $(\$ 28.3)$ | $(\$ 42.8)$ | $(\$ 149.9)$ |
| Free Cash Flow | $\$ 216.5$ | $\$ 445.8$ | $\$ 286.2$ | $\$ 369.9$ | $\$ 1,318.3$ |
| \% Non-GAAP Revenue | $24.9 \%$ | $44.4 \%$ | $29.1 \%$ | $37.0 \%$ | $34.2 \%$ |


| (Millions) | Q107 | Q207 | Q307 | Q407 | FY 2007 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Non-GAAP Revenue | $\$ 591.3$ | $\$ 597.5$ | $\$ 617.4$ | $\$ 623.5$ | $\$ 2,429.7$ |
| Net cash provided by operating <br> activities | $\$ 208.2$ | $\$ 238.6$ | $\$ 190.7$ | $\$ 182.9$ | $\$ 820.4$ |
| \% Revenue | $35.2 \%$ | $39.9 \%$ | $30.9 \%$ | $29.3 \%$ | $33.8 \%$ |
| Capital Expenditures | $(\$ 37.7)$ | $(\$ 39.7)$ | $(\$ 31.2)$ | $(\$ 33.2)$ | $(\$ 141.8)$ |
| Free Cash Flow | $\$ 170.4$ | $\$ 199.0$ | $\$ 159.5$ | $\$ 149.7$ | $\$ 678.6$ |
| \% Non-GAAP Revenue | $\mathbf{2 8 . 8} \%$ | $\mathbf{3 3 . 3} \%$ | $\mathbf{2 5 . 8} \%$ | $\mathbf{2 4 . 0} \%$ | $\mathbf{2 7 . 9} \%$ |

[^0]
[^0]:    (1) ADI Standalone, Results do not include Linear results from Acquisition Date though Q2 Quarter end

