

The World Leader in High Performance Signal Processing Solutions



Automotive Webinar

October, 2013



Making Tomorrow's Cars Better



Safer Protect; Prevent; Predict



Greener

Hybrid, electric, and internal combustion engine advancements



Smarter Information and entertainment converging



Submit Your Questions Online At Anytime During the Webcast



Mark Gill VP Automotive

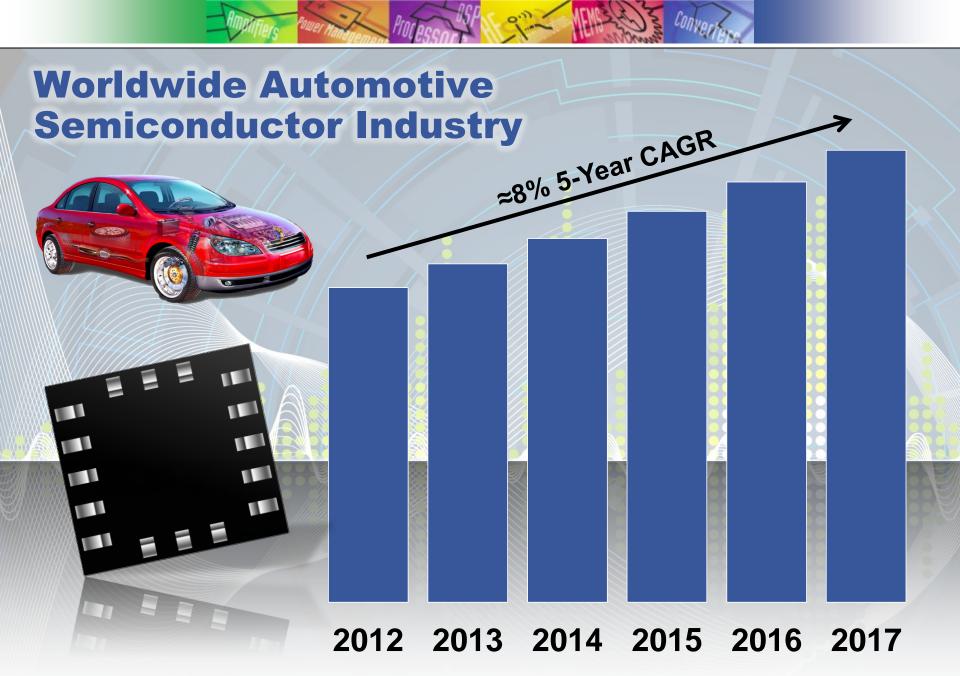


David A. Zinsner VP Finance & CFO



Maria C. Tagliaferro Director of Corporate Communications



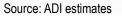




ADI \$5 Billion 2020 \rightarrow **Automotive SAM** Smarren

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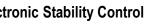
20+ Years Serving Automotive Safety



Electronic Stability Control

Navigation/Driver Information System

Body/Chassis

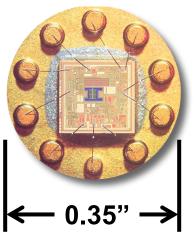


Low g Chassis **Control Sensor**

Dual-axis

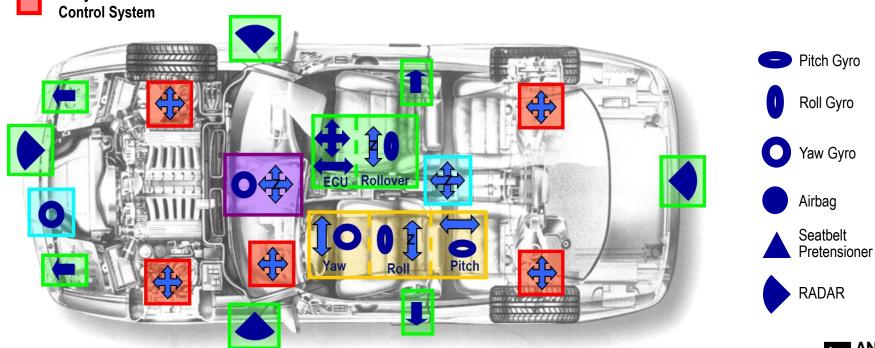
Satellite Sensor

Airbag Sensor

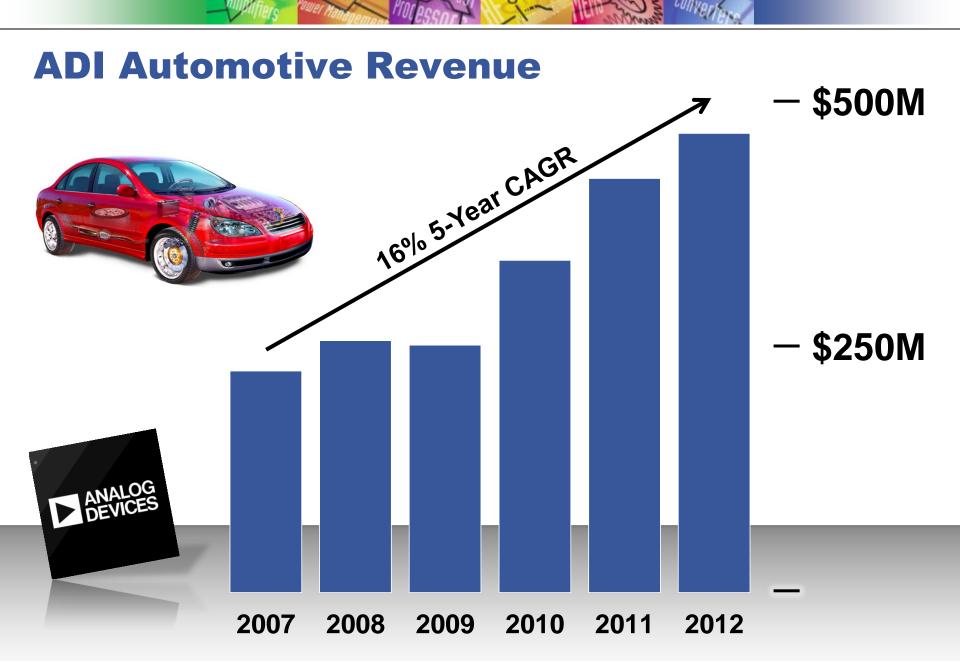


ADXL50

1991 1st Monolithic **MEMS** Airbag Sensor













Automotive Ecosystem

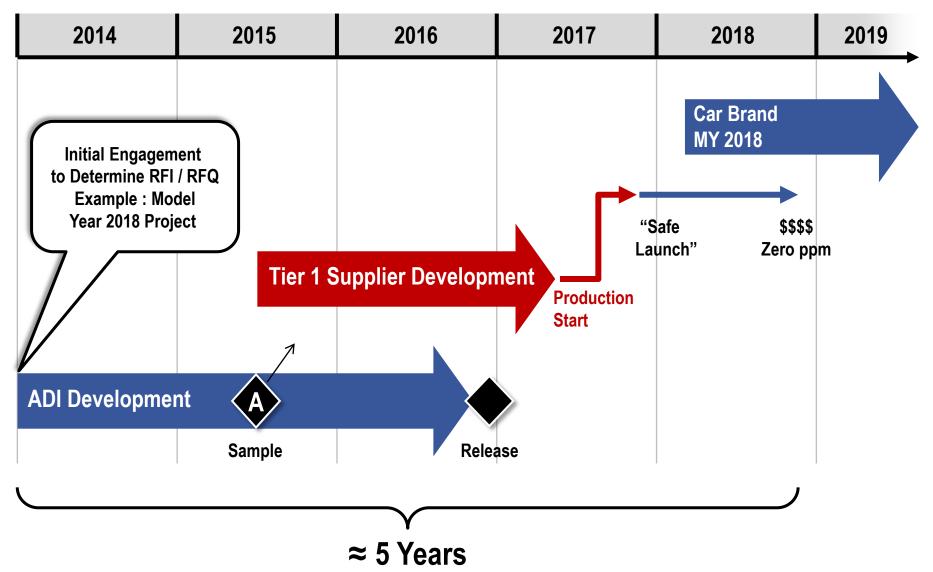


Automotive Ecosystem





Model Year 2018 Design Cycle





Automotive Requirements Exceed Industrial and Consumer

	Mobile Phones	Industrial Applications	Automotive
Typical Life Cycle →	1 yr	10 yrs	10 yrs
Failure Rate →	5,000 ppm	>10 ppm	1 ppm





Certified In All Major Quality Standards World Class Automotive Quality Systems

- Prequalified Automotive Catalog
- All New Automotive ICs Adhere to AEC-Q100
- Zero Defect Management
- Technical Committee Members of Automotive Electronics Council
- Manufacturing Sites ISO/TS 16949 Certified





Government Initiatives



Government Initiatives ESC Safer Greener 2014 Rearview cameras • 2016 35.5 mpg 2017 Rollover prevention • 2025 54.5 mpg • 2014 Euro 6 emissions 2014 Autonomous braking 2030-2050 Phased reduction 2016 Pedestrian safety of internal combustion engines systems • 2014 ESC mandate Aggressive emissions • 2014 Truck pre-crash targets similar to EU safety system mandate Clean air regulations Centralizing regulations Greater use of electric vehicles New safety requirements Beijing and Shanghai offering for drivers and vehicles clean vehicle incentives

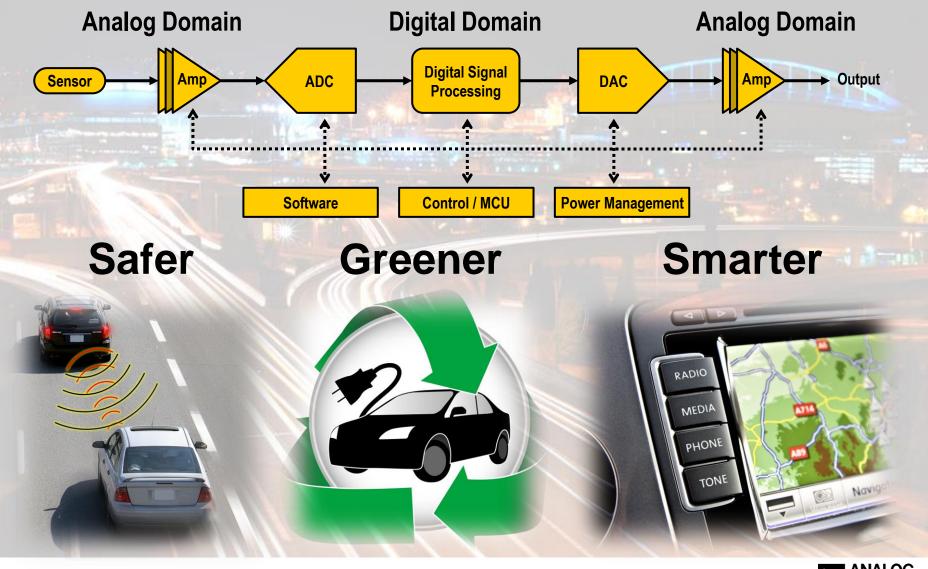




Complex Problems, Precise Solutions



Complex Problems, Precise Solutions



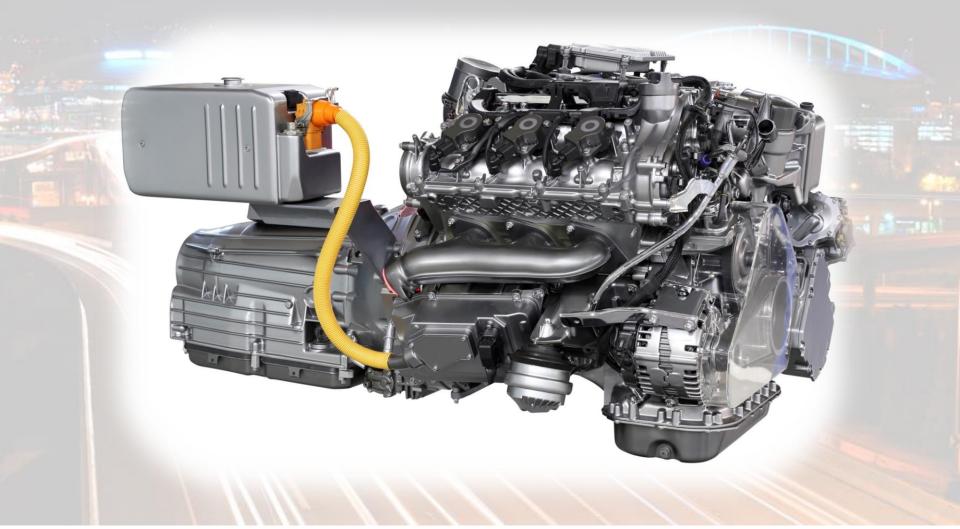


Safer: Complex Problems, Precise Solutions





Greener: Complex Problems, Precise Solutions





Smarter: Complex Problems, Precise Solutions

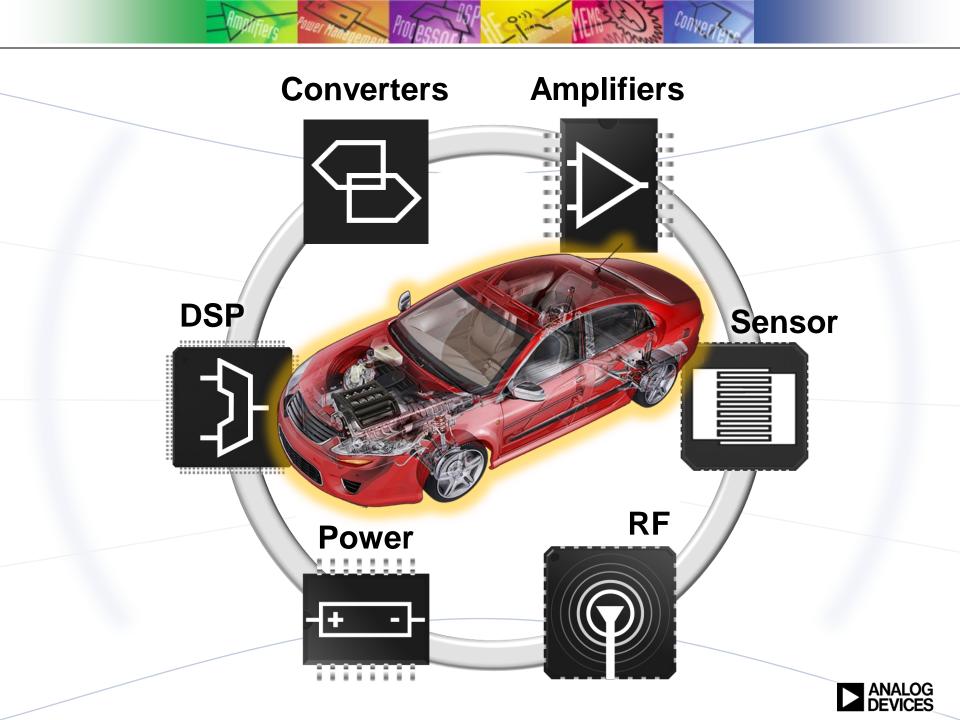






ADI Automotive Strategies

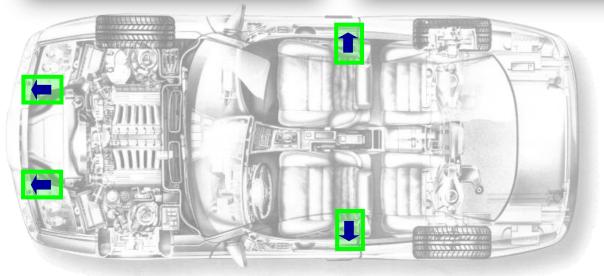




Safer: Passive Safety to Protect Occupants



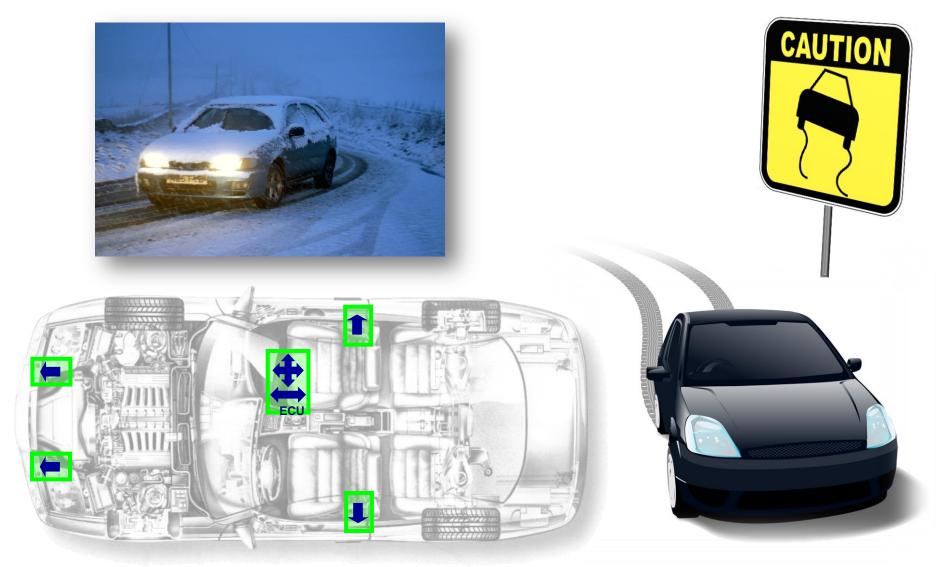








Safer: Active Safety to Prevent Accidents





Safer: Changing Driver Demographics

Elderly

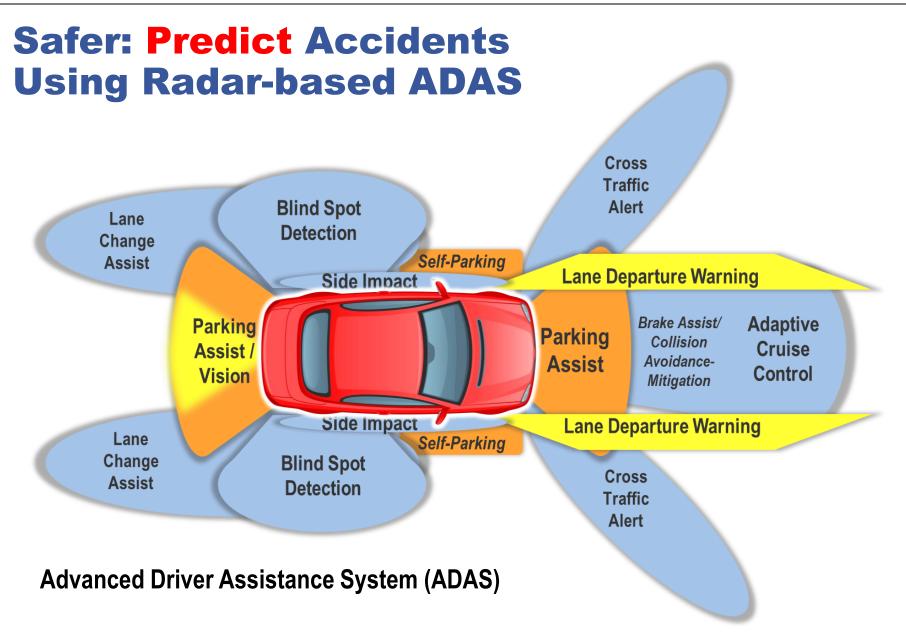
Distracted

Inexperienced

Congested







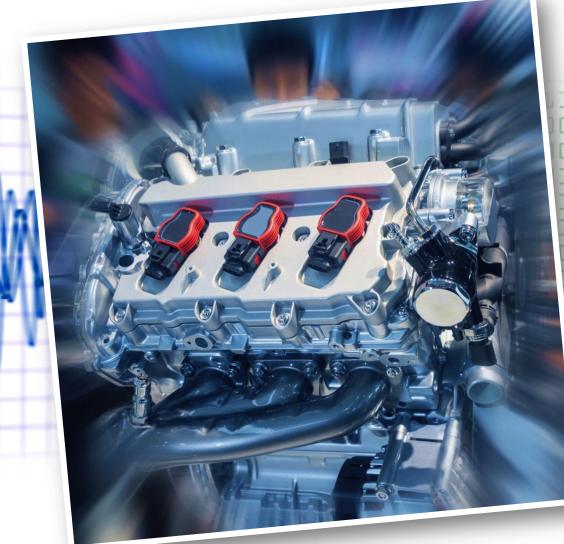


Safer: Predict Radar Analog Front End (AFE) 10x10mm Integrated Package





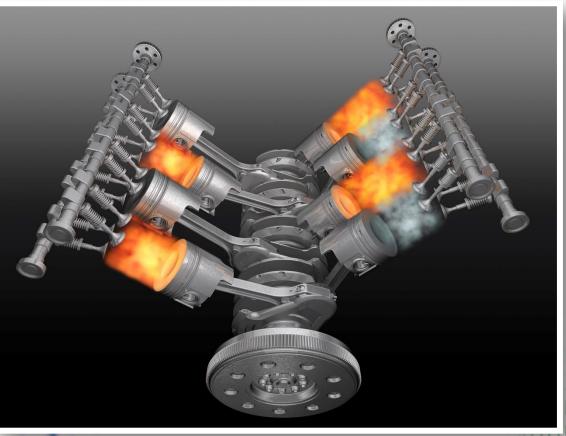
Greener: Improving Internal Combustion Engines



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Greener: Improving Internal Combustion Engines



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Precise Measurement and Control

- Temperature
- Pressure
- Position
- Timing



Greener: Engine Idle Start-Stop Systems







Greener: Engine Idle Start-Stop Systems







Greener: Battery Monitoring for Hybrid and Electric Vehicles





Power

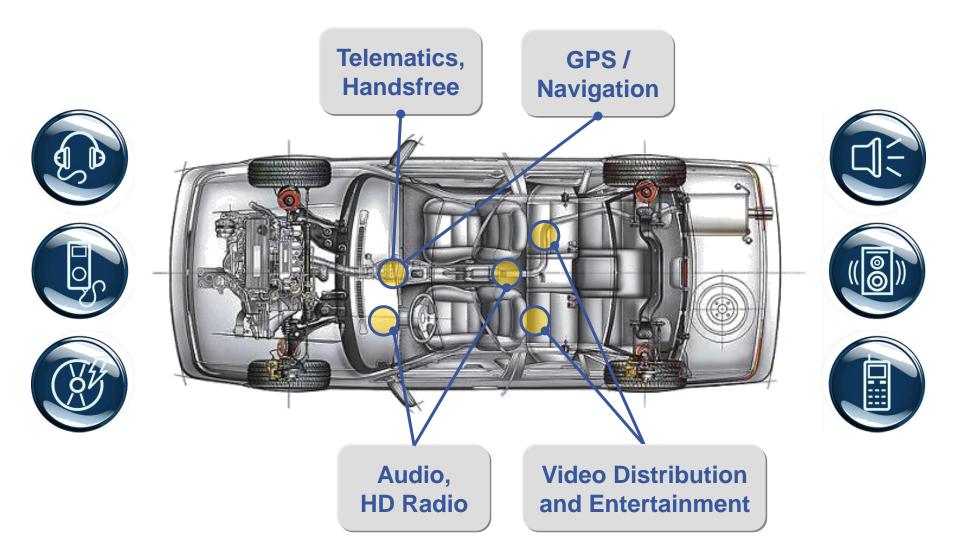
ECO

km/t

Cholo,

microcontrollers

Smarter: Infotainment





Smarter: High Fidelity Audio Processing SigmaStudio[™] Graphical Audio Optimization Tool and DSP



Smarter: Real-Time Optimization Adapts Audio to the Driving Environment





Smarter: Premium Audio Experiences Provide Differentiation Among Brands





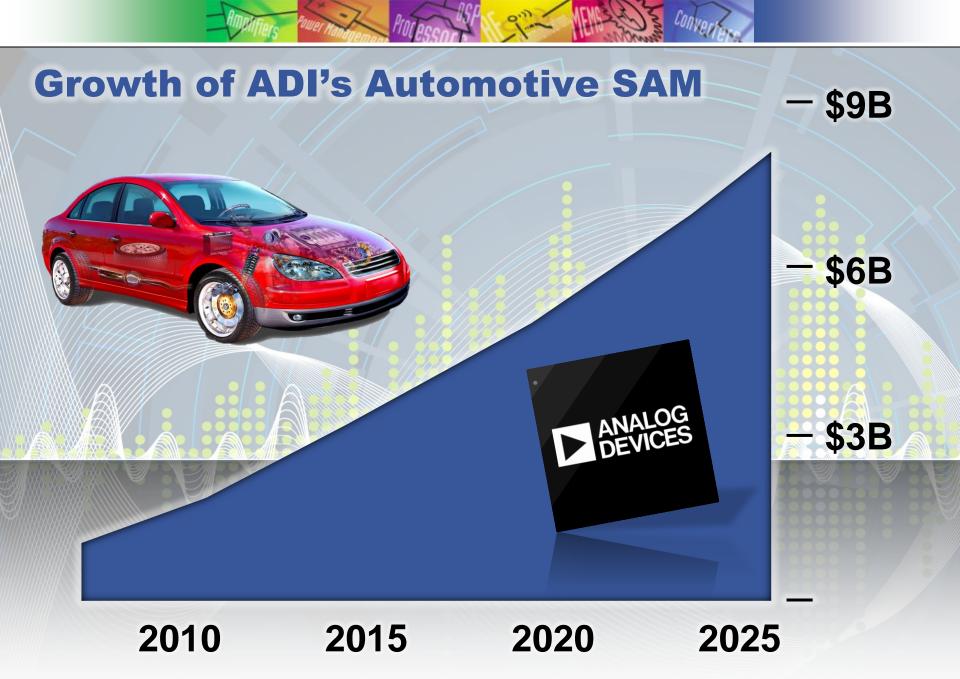
Safer

Greener

Smarter









Source: ADI Estimates

Growth Driven by Confluence of Factors

- Increasing electronic content per vehicle
- Accelerating vehicle unit growth
- Technology as a differentiator in premium brands
- Proliferation in mass market cars to meet government initiatives





ADI Is Making Tomorrow's Cars Better

2010+ 2015 + 2020 +

Stability	Accident	Zero
Control	Prevention	Accidents



Comfortable	Smart	Connected Intelligence
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ADI Automotive Opportunity



High precision signal processing technology is enabling & advancing trends of safer, greener, smarter vehicles

ADI combines circuit, systems, and process know-how to achieve industry leading precision under harsh conditions



ADI's served available market is doubling approximately every 5 years, reaching \$5B in 2020



Mark Gill **VP** Automotive



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