

The World Leader in High Performance Signal Processing Solutions



# **Automotive Webinar**

October, 2013



# **Making Tomorrow's Cars Better**



**Safer** Protect; Prevent; Predict



Greener

Hybrid, electric, and internal combustion engine advancements



**Smarter** Information and entertainment converging



Submit Your Questions Online At Anytime During the Webcast



Mark Gill VP Automotive

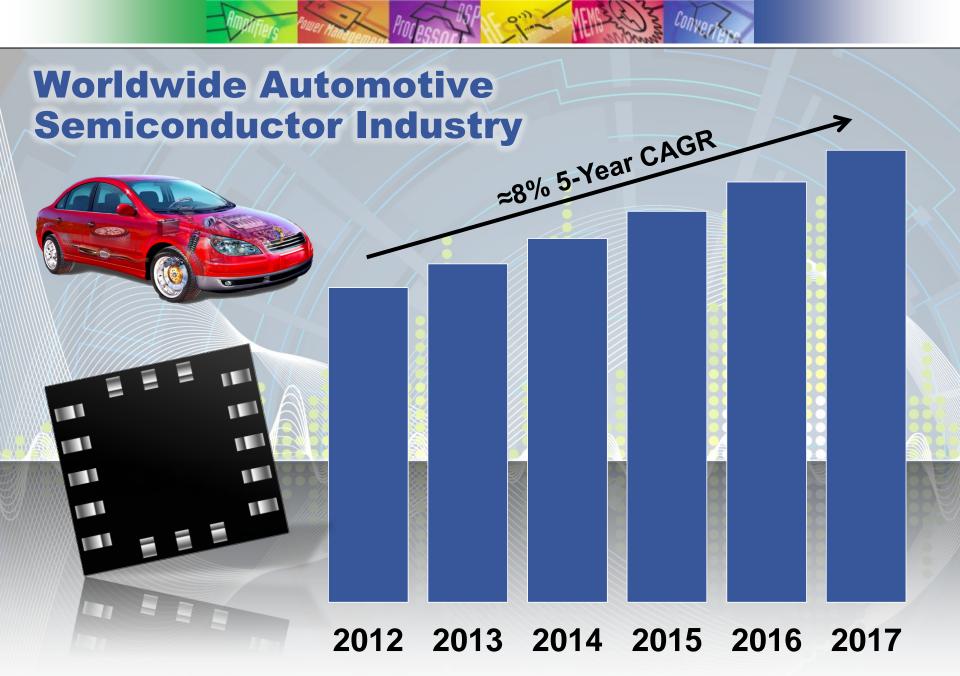


David A. Zinsner VP Finance & CFO



Maria C. Tagliaferro Director of Corporate Communications



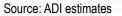




# **ADI \$5 Billion** 2020 $\rightarrow$ **Automotive SAM** Smarren

erer 5





T





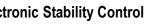
# **20+ Years Serving Automotive Safety**



**Electronic Stability Control** 

Navigation/Driver Information System

**Body/Chassis** 

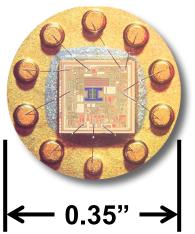


Low g Chassis **Control Sensor** 

Dual-axis

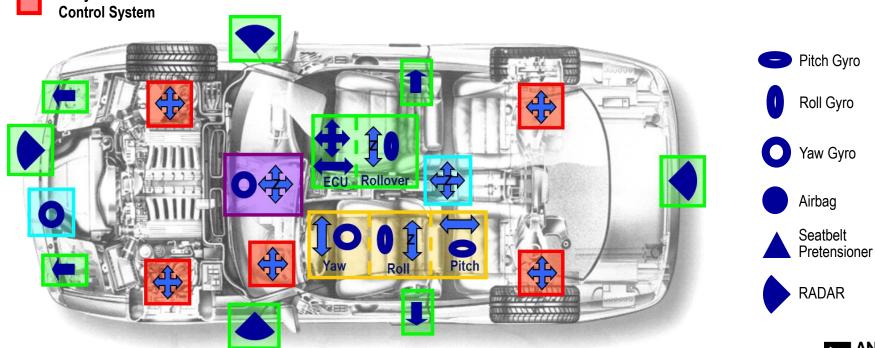
Satellite Sensor

Airbag Sensor

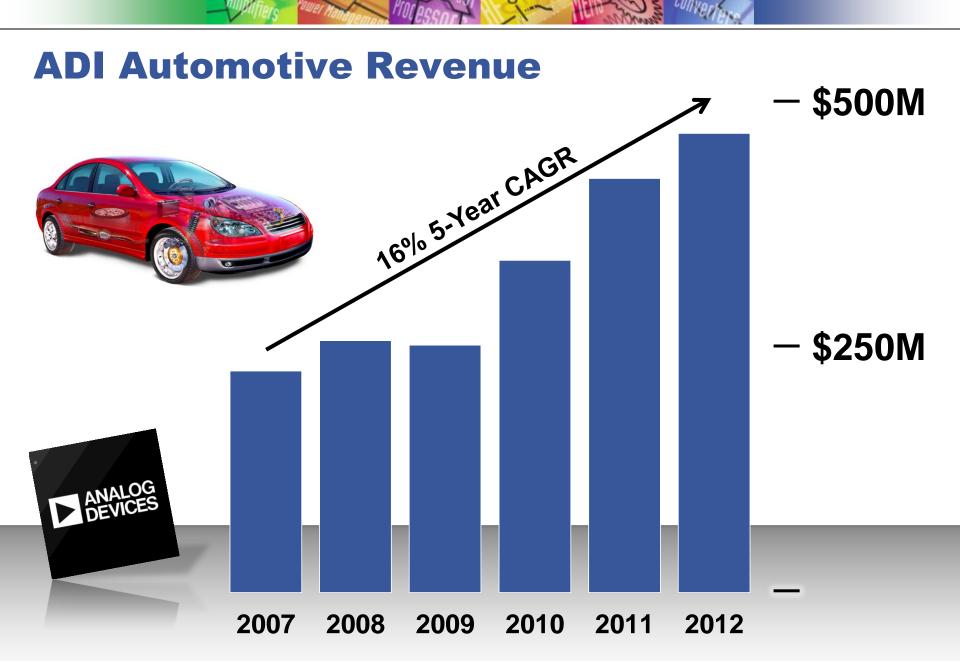


ADXL50

#### 1991 1<sup>st</sup> Monolithic **MEMS** Airbag Sensor













# Automotive Ecosystem

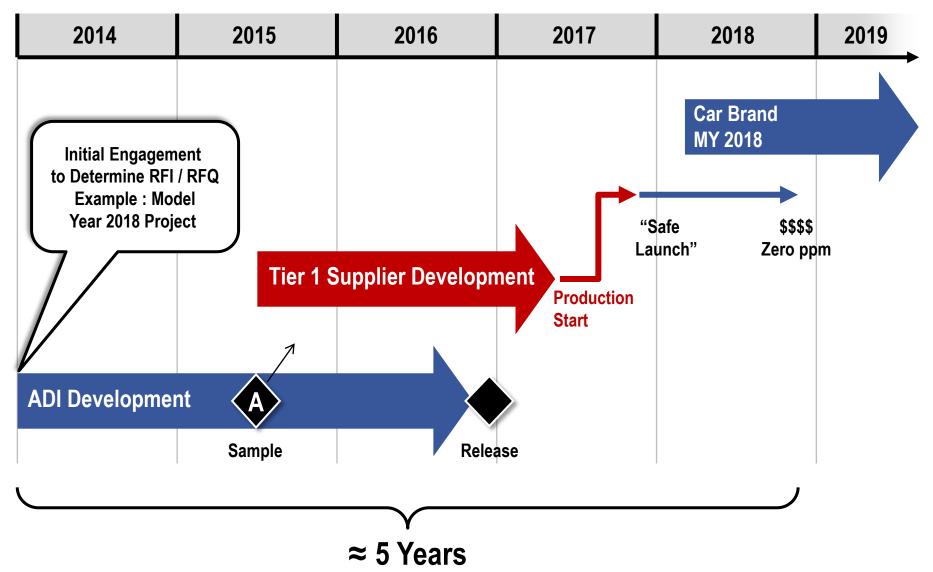


#### **Automotive Ecosystem**





## Model Year 2018 Design Cycle





#### **Automotive Requirements Exceed Industrial and Consumer**

	Mobile Phones	Industrial Applications	Automotive
Typical Life Cycle →	1 yr	10 yrs	10 yrs
Failure Rate →	5,000 ppm	>10 ppm	1 ppm





# **Certified In All Major Quality Standards** World Class Automotive Quality Systems

- Prequalified Automotive Catalog
- All New Automotive ICs Adhere to AEC-Q100
- Zero Defect Management
- Technical Committee Members of Automotive Electronics Council
- Manufacturing Sites ISO/TS 16949 Certified





# **Government** Initiatives



#### Government Initiatives ESC Safer Greener 2014 Rearview cameras • 2016 35.5 mpg 2017 Rollover prevention • 2025 54.5 mpg • 2014 Euro 6 emissions 2014 Autonomous braking 2030-2050 Phased reduction 2016 Pedestrian safety of internal combustion engines systems • 2014 ESC mandate Aggressive emissions • 2014 Truck pre-crash targets similar to EU safety system mandate Clean air regulations Centralizing regulations Greater use of electric vehicles New safety requirements Beijing and Shanghai offering for drivers and vehicles clean vehicle incentives

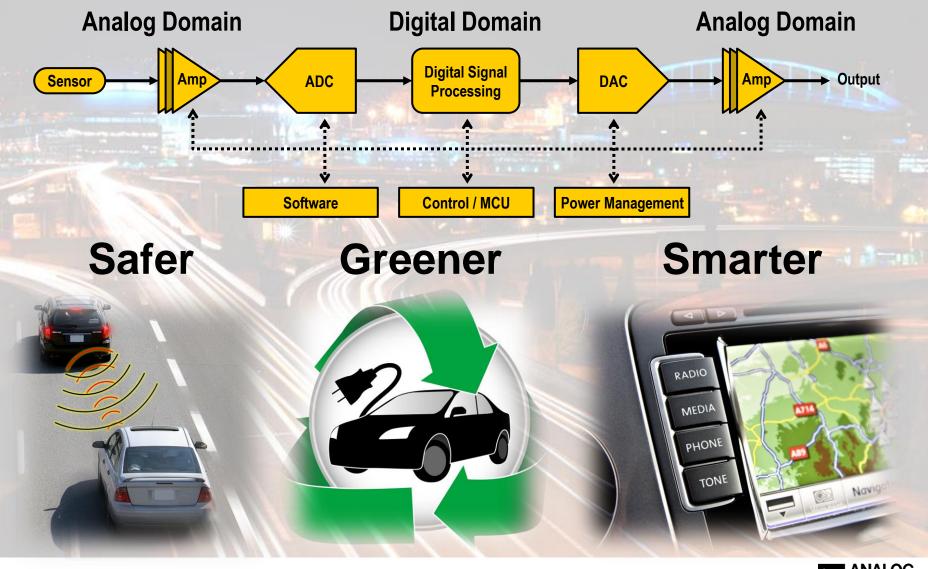




# **Complex Problems, Precise Solutions**



### **Complex Problems, Precise Solutions**



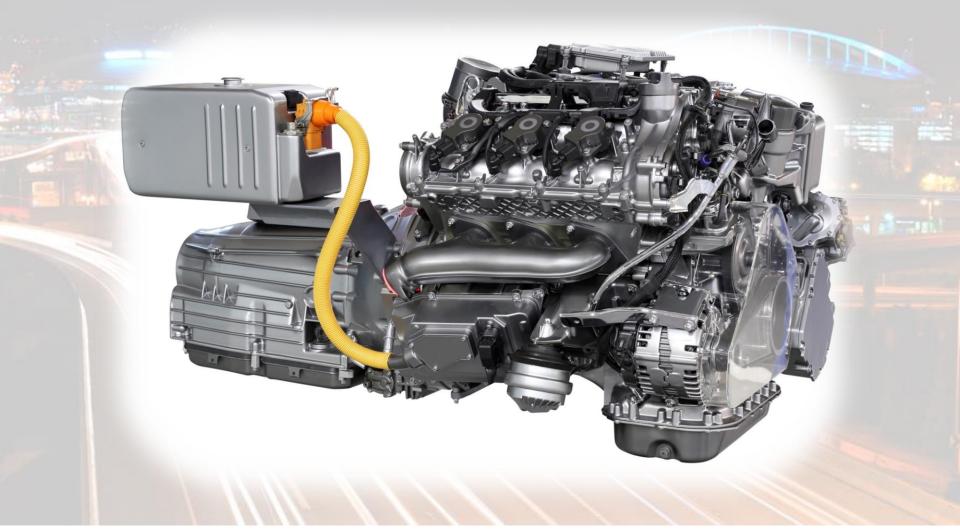


#### **Safer: Complex Problems, Precise Solutions**





#### **Greener: Complex Problems, Precise Solutions**





#### **Smarter: Complex Problems, Precise Solutions**

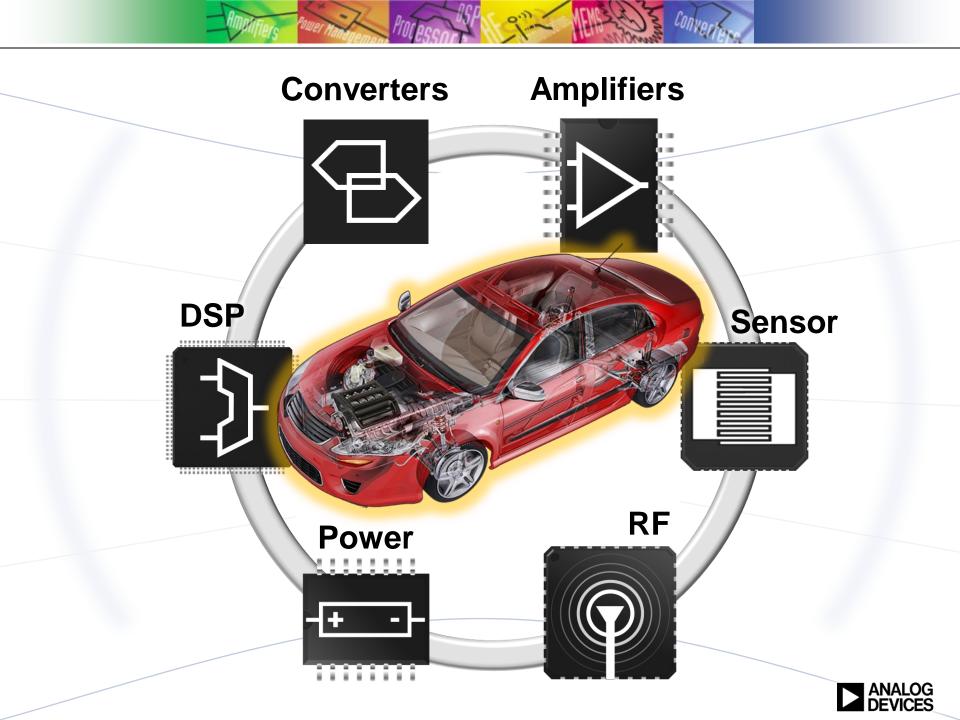






# ADI Automotive Strategies

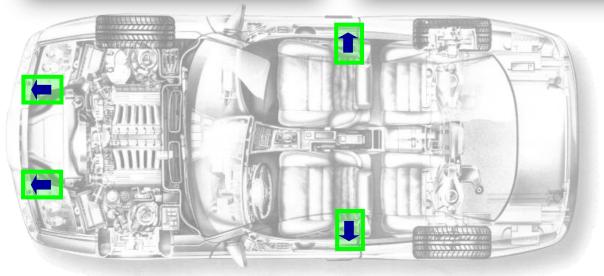




#### **Safer: Passive Safety to Protect Occupants**



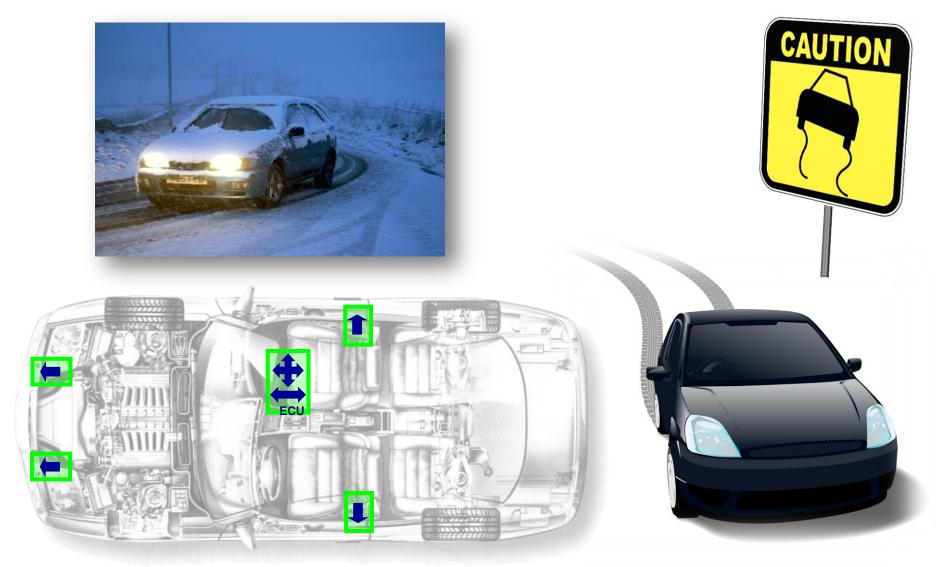








#### **Safer: Active Safety to Prevent Accidents**





### **Safer: Changing Driver Demographics**

Elderly

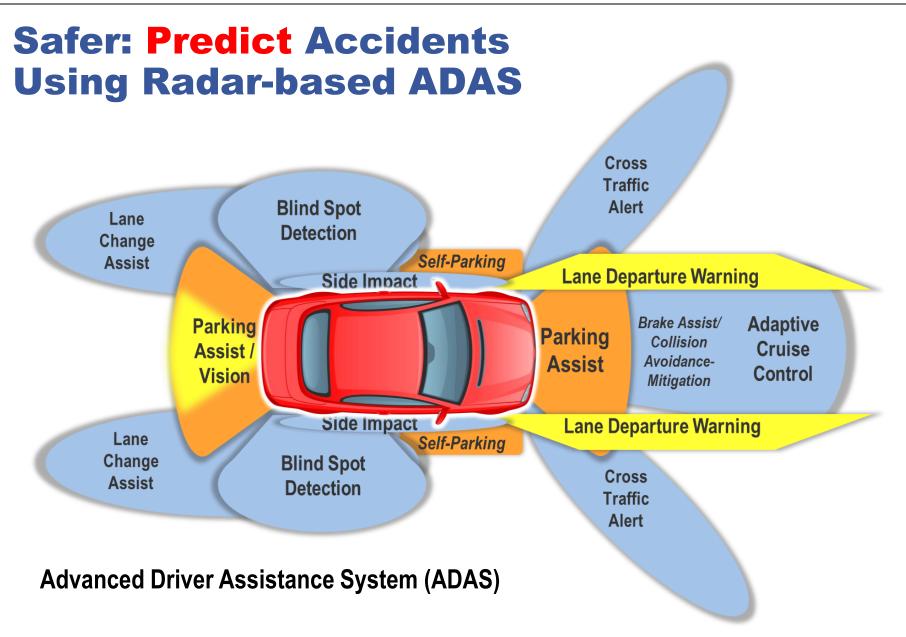
Distracted

Inexperienced

Congested







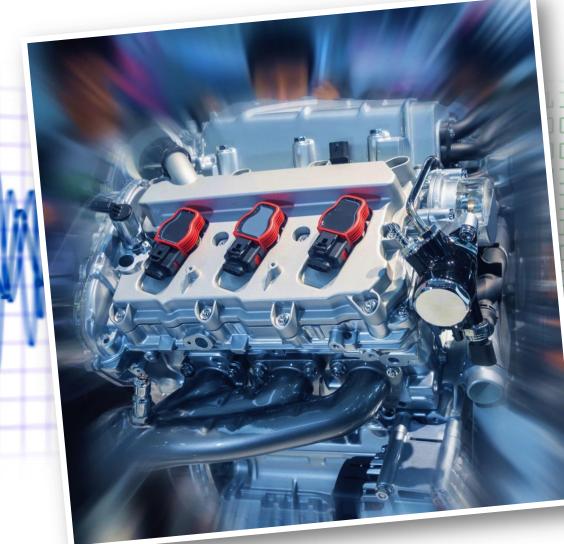


### Safer: Predict Radar Analog Front End (AFE) 10x10mm Integrated Package





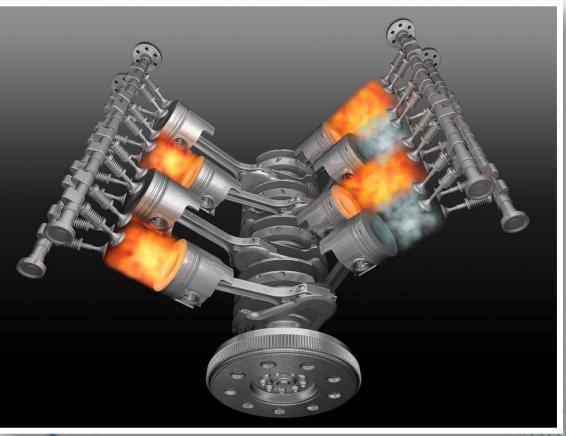
#### **Greener: Improving Internal Combustion Engines**



10010111000 1,001,0001,10 011100110 7707077007 OTTOTTTOTT 001.1.001.01. 00001100 1.1.1.001.1.01 0110010 00000100 \_\_\_\_\_ 1,01,01,1,01,1, TTOTTOTOOT -----



#### **Greener: Improving Internal Combustion Engines**



1.1.1.000 0001.1.0 001.1.0 Π٦. \_\_\_\_\_\_ Π1. Π٦. 1, 1, 

**Precise Measurement and Control** 

- Temperature
- Pressure
- Position
- Timing



#### **Greener: Engine Idle Start-Stop Systems**







#### **Greener: Engine Idle Start-Stop Systems**







# **Greener: Battery Monitoring for Hybrid and Electric Vehicles**





Power

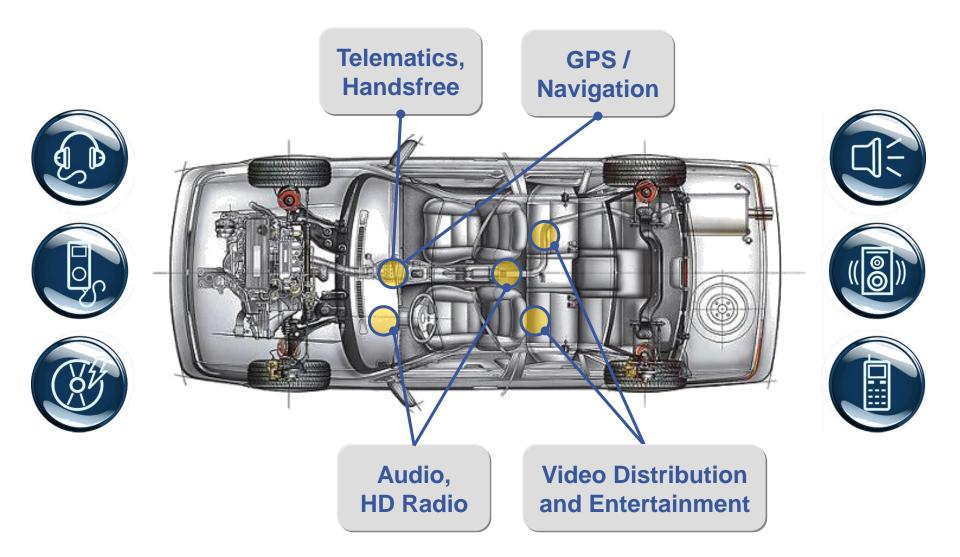
ECO

km/t

Cholo,

microcontrollers

## **Smarter: Infotainment**





## Smarter: High Fidelity Audio Processing SigmaStudio<sup>™</sup> Graphical Audio Optimization Tool and DSP



#### **Smarter: Real-Time Optimization Adapts Audio to the Driving Environment**





### **Smarter: Premium Audio Experiences Provide Differentiation Among Brands**





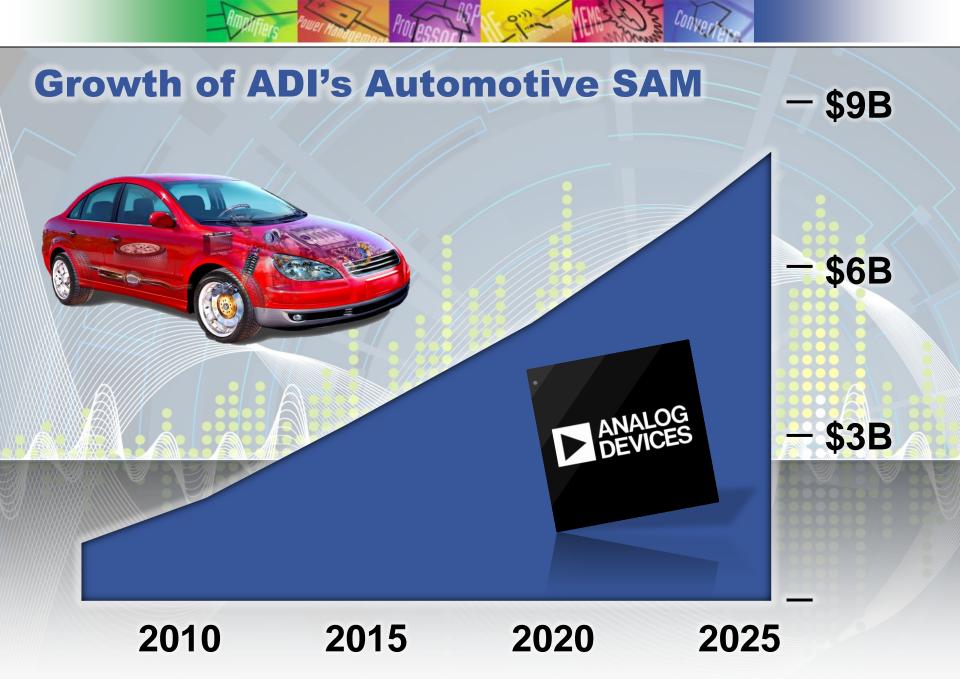
Safer

## Greener

# **S**marter









Source: ADI Estimates

### **Growth Driven by Confluence of Factors**

- Increasing electronic content per vehicle
- Accelerating vehicle unit growth
- Technology as a differentiator in premium brands
- Proliferation in mass market cars to meet government initiatives





# **ADI Is Making Tomorrow's Cars Better**

#### 2010+ 2015 + 2020 +

Stability	Accident	Zero
Control	Prevention	Accidents



Comfortable	Smart	Connected Intelligence
-------------	-------	---------------------------



# **ADI** Automotive Opportunity



High precision signal processing technology is enabling & advancing trends of safer, greener, smarter vehicles

ADI combines circuit, systems, and process know-how to achieve industry leading precision under harsh conditions



ADI's served available market is doubling approximately every 5 years, reaching \$5B in 2020



Mark Gill **VP** Automotive



David A. Zinsner VP Finance & CFO



Maria C. Tagliaferro Director of Corporate Communications



#### Submit Your Questions Online via the Webcast Interface