

ADI OVERVIEW: THE BEDROCK OF THE MODERN DIGITAL ECONOMY

Fiscal Year 2023

FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements that address a variety of subjects, including, for example our statements and projections regarding our future financial performance, momentum, and business resilience; anticipated growth and trends in our business; demand for our product solutions, offerings, capabilities and applications and the importance of our product offerings and technologies to our customers; new or improved innovative solutions, products, technologies, and competitive advantages; future expectations regarding semiconductor trends, digitalization, growth markets, data storage and data processing; future environmental projections, actions, and goals including energy consumption, increasing or decreasing use of renewables, and timelines for reaching net zero emissions; expected future revenue, operating margin, gross margin, earnings per share, free cash flow, CapEx and other future financial results; expected market trends, market share gains, long-term value and growth, operating leverage, capacity, production and inventory levels; our plans to pay dividends, repurchase stock or service our outstanding debt; and other future events. Statements that are not historical facts, including statements about our beliefs, plans and expectations, are forward-looking statements. Such statements are based on our current expectations and are subject to a number of factors and uncertainties, which could cause actual results to differ materially from those described in the forward-looking statements. The following important factors and uncertainties, among others, could cause actual results to differ materially from those described in these forward-looking statements: the effects of business, economic, political, legal, and regulatory uncertainty or conflicts upon our global operations; changes in demand for semiconductors and the related changes in demand and supply for our products; manufacturing delays, product availability, and supply chain disruptions; our future liquidity, capital needs and capital expenditures; our development of technologies and research and development investments; our ability to compete successfully in the markets in which we operate; changes in our estimates of our expected tax rates based on current tax law; adverse results in litigation matters; the risk that we will be unable to retain and hire key personnel; security breaches or other cyber incidents; unanticipated difficulties or expenditures relating to integrating Maxim Integrated Products, Inc. (Maxim); uncertainty as to the long-term value of our common stock; and the risk that expected benefits, synergies and growth prospects of acquisitions, including those from our acquisition of Maxim, may not be fully achieved in a timely manner, or at all. For additional information about factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to our filings with the Securities and Exchange Commission, including the risk factors contained in our most recent annual report on Form 10-K and quarterly report on form 10-Q. Forward-looking statements represent management's current expectations and are inherently uncertain. Except as required by law, we do not undertake any obligation to update forward-looking statements made by us to reflect subsequent events or circumstances.

NON-GAAP RECONCILIATIONS

This presentation includes non-GAAP financial measures that have been adjusted in order to provide investors with information regarding our results of operations, business trends and financial goals. Reconciliation of these non-GAAP measures to their most directly comparable GAAP measures can be found in the appendix.

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ADI SNAPSHOT



AHEAD OF WHAT'S POSSIBLE™

"Analog Devices' purpose is to accelerate human breakthroughs that enrich lives and the world around us. We are driven to help our customers succeed by solving their toughest challenges, combining analog, digital and software into easy-to-use solutions that transform signals into actions."



Vincent Roche
CHIEF EXECUTIVE
OFFICER & CHAIR
OF THE BOARD OF
DIRECTORS

\$12B+

\$12.3B FY23 REVENUE

GLOBALLY DIVERSIFIED LEADER IN HIGH
PERFORMANCE ANALOG, MIXED SIGNAL, &
POWER SOLUTIONS WITH 58 YEARS OF
EXPERIENCE

ADI: AN INNOVATIVE, RESILIENT ENTERPRISE WITH RICH GROWTH OPPORTUNITIES & AN INDUSTRY LEADING FINANCIAL MODEL¹

Innovation

- **R&D:** >\$1.6B in FY23; >30% greater than peer average²
- **ASPs:** >3x industry average
- **Gross margin premium:** 73% adjusted gross margin³, industry leading for a semiconductor company

Growth

- **Attractive end market mix:** ~90% B2B (Industrial 53%, Automotive 24%, Communications 13%)
- **Secular growth:** ~25% of revenue aligned to high growth markets fueled by increasing digitalization and sustainability goals
- **Revenue synergy:** \$1B+ by FY27 through cross-sell, co-design, and power opportunity

Resiliency

- **Breadth & diversity:** 125K+ end customers with none >5% of total sales, and ~75K products with >80% of revenue derived from products that individually contribute 0.1% or less of total sales
- **Recurring revenue:** ~50% of revenue comes from products launched at least a decade ago
- **Dynamic hybrid manufacturing:** Targeting 70% flexible capacity between internal and external sites⁴

BEST-IN-CLASS FINANCIAL MODEL

	TARGET MODEL ⁵
Adj. operating margin	42-50%
Free cash flow margin ⁶	34-40%
Free cash flow return ⁶	100% via dividends and repurchases

1. Note: All figures based on fiscal year 2023.

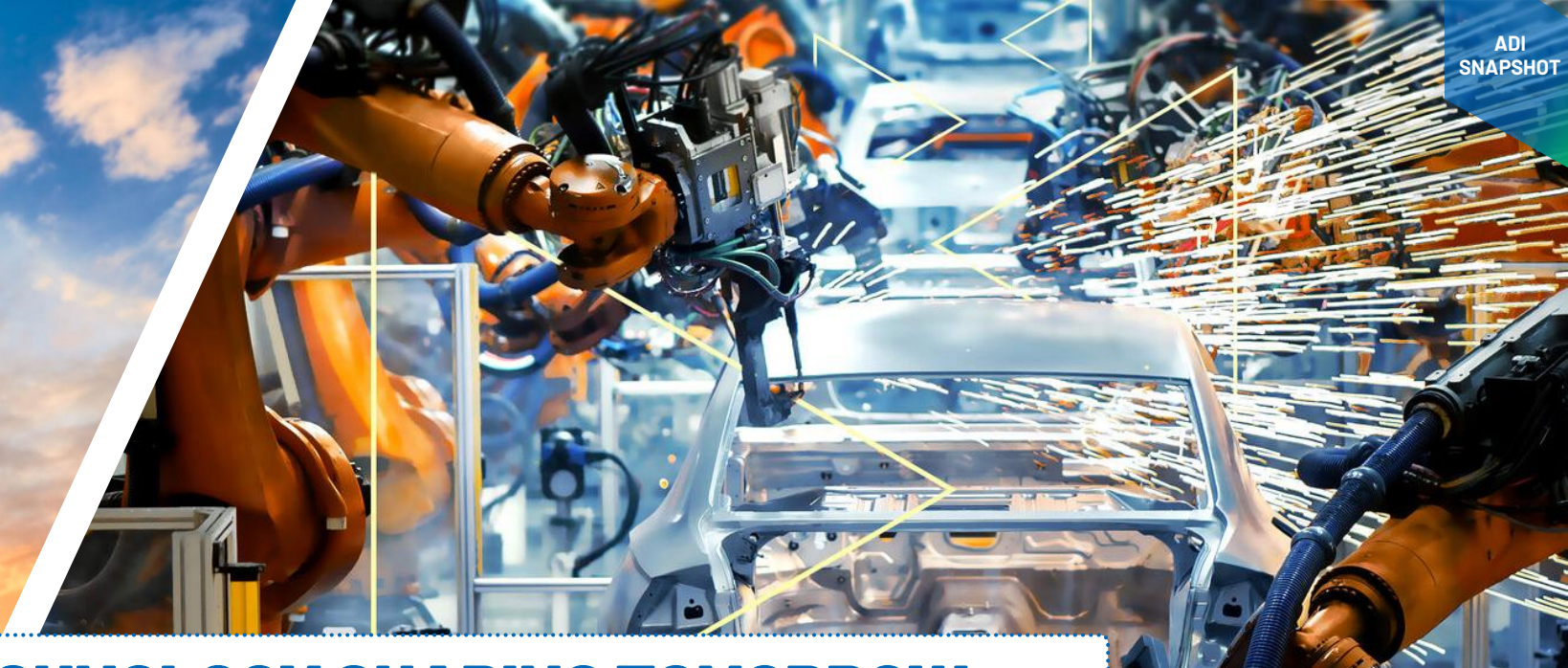
2. Source: Company earnings releases. Peer average based on: ON semi, Texas Instruments, Infineon, Skyworks, STMicro, Broadcom, Microchip, MaxLinear, Power Integrated, Qorvo, Monolithic Power, Renesas, and NXP.

3. Refer to the appendix for reconciliations of Non-GAAP financial measures to their most directly comparable GAAP financial measures.

4. Expected by end of calendar 2024.

5. Refer to the appendix for reconciliations of Non-GAAP financial measures to their most directly comparable GAAP financial measures.

6. Free cash flow is equal to operating cash flow, less capital expenditures.



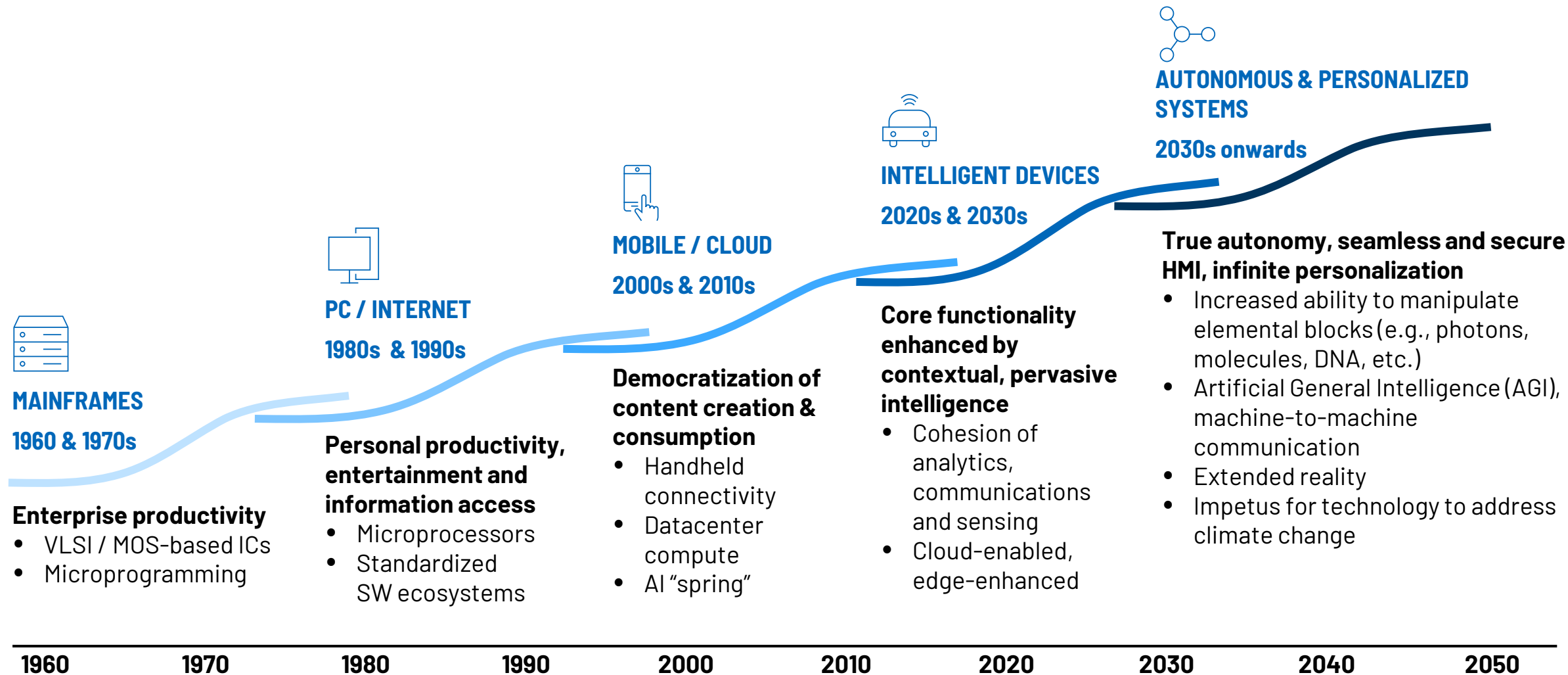
ADI
SNAPSHOT

ADI'S TECHNOLOGY SHAPING TOMORROW



INDUSTRY OVERVIEW

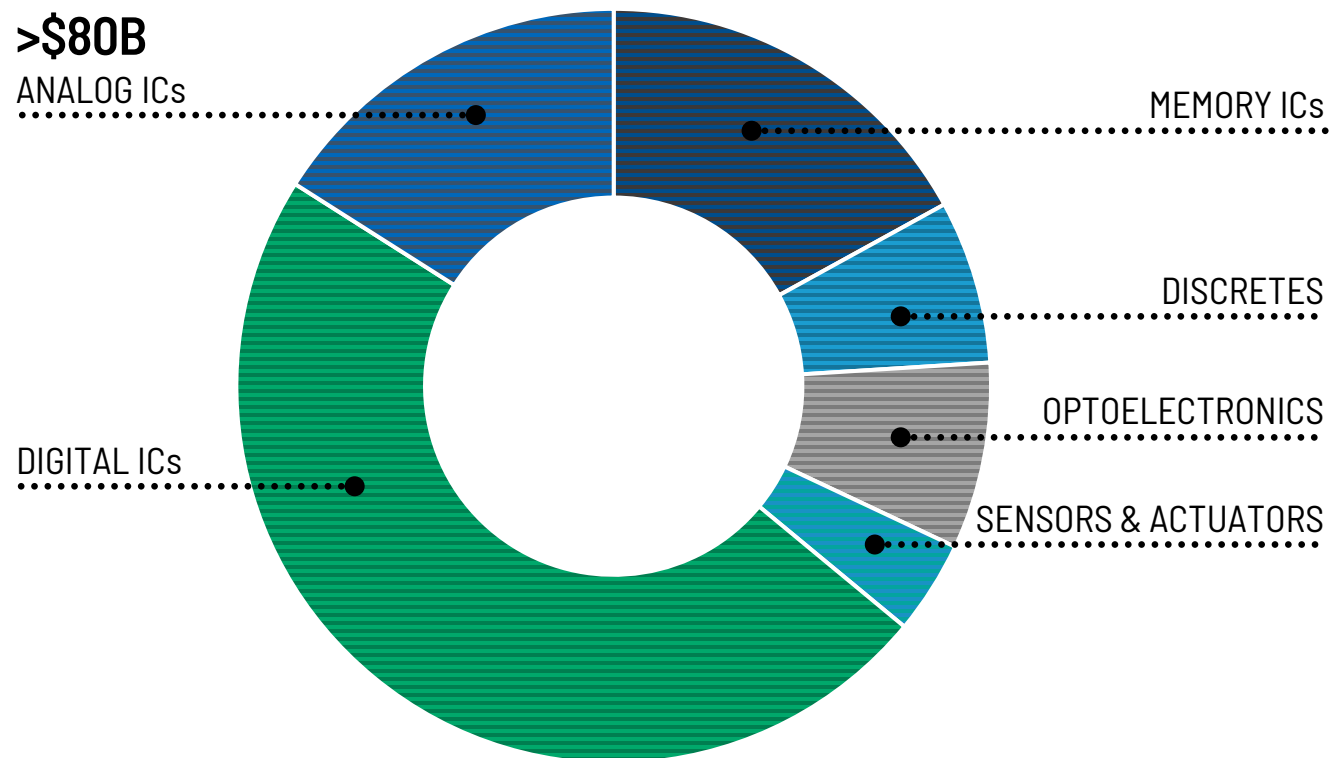
THE EVOLUTION AND FUTURE OF INFORMATION & COMMUNICATION TECHNOLOGY ENABLED BY SEMICONDUCTOR INNOVATION



SEMICONDUCTOR GROWTH ACCELERATING

SEMICONDUCTOR INDUSTRY SALES ARE FORECAST TO DOUBLE AND REACH \$1T BY 2030¹

>\$500B Semiconductor Industry²



Concurrent Growth Accelerators

INDUSTRY
4.0



DIGITAL
HEALTHCARE



ADVANCED
CONNECTIVITY



ELECTRIFICATION
ECOSYSTEM



AUTONOMOUS
MOBILITY



IMMERSIVE SENSORY
EXPERIENCE



SEMICONDUCTOR INDUSTRY: ANALOG VERSUS DIGITAL

Engineering

- ⦿ **Analog design is more complex** and requires more diverse skillsets due to the heterogenous nature of real-world phenomena compared to the binary digital world
- ⦿ **Analog talent is difficult to replicate** as skill deepens with tenure, requiring tacit knowledge. Additionally, the supply of analog engineer graduates is lower than digital engineers

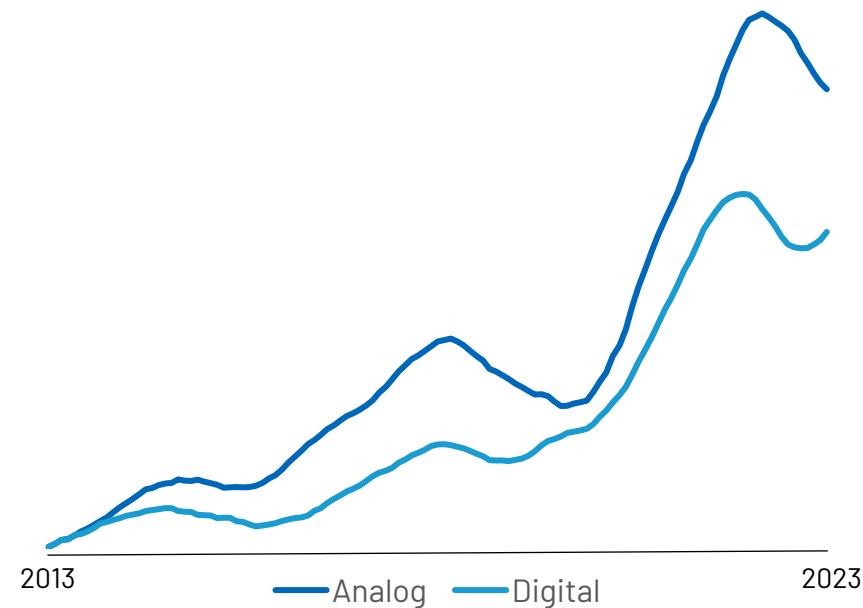
Manufacturing

- ⦿ **Analog employs a breadth of unique processes**, optimized for processing electrical currents, where digital is optimized for density and speed
- ⦿ **Analog processes & equipment have less obsolescence risk** due to the use of trailing edge lithography

Financial

- ⦿ **Analog requires lower capital investment** as the race down the lithography curve using more expensive equipment is of less importance
- ⦿ **Analog profit streams are more resilient** due to vast product mix and very long lifecycles, especially in B2B markets (Industrial, Auto, & Communications)

TTM Sales Growth vs 2013 (10 years)¹

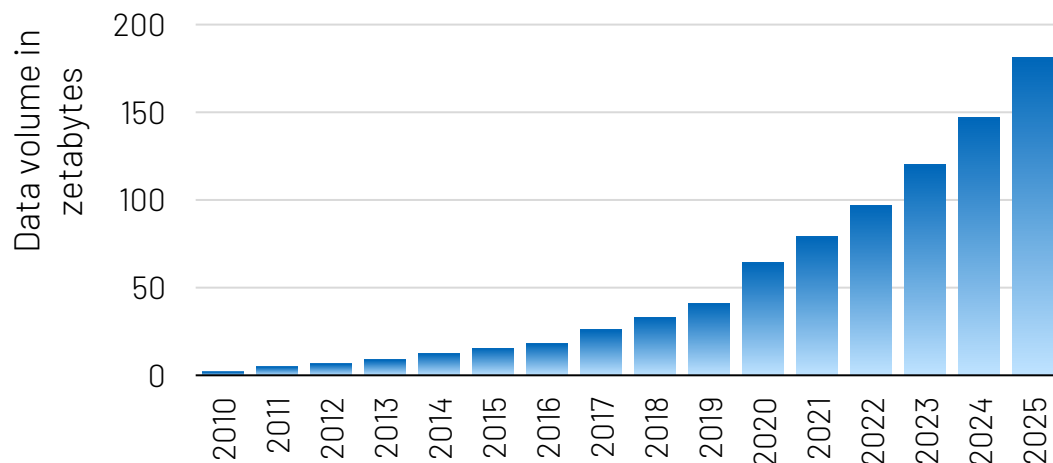


8% ANALOG 10YR CAGR
>30% VS DIGITAL

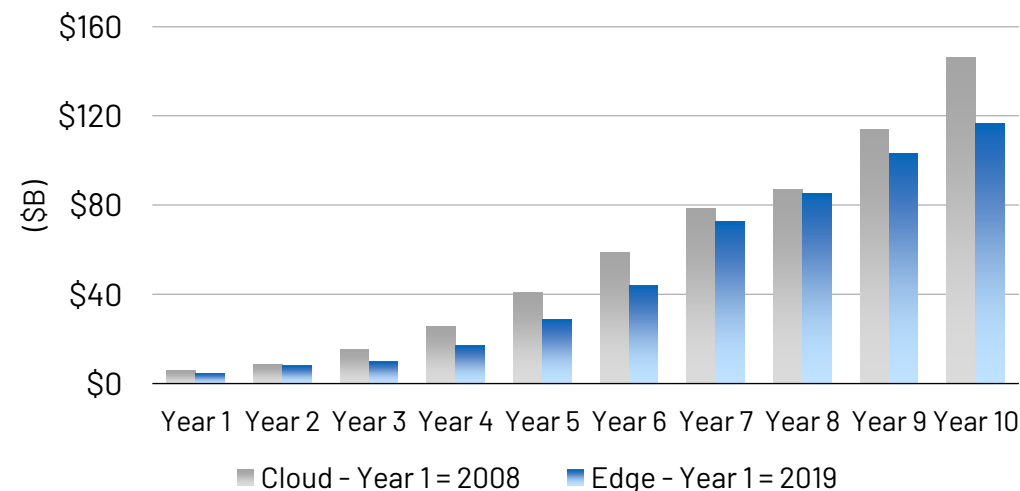
(>90% of ADI's sales derived from Analog ICs)

KEY SEMICONDUCTOR MEGATREND: **DIGITALIZATION**

DATA'S EXPONENTIAL GROWTH IS UNDENIABLE¹



DATA PROCESSING INCREASINGLY PUSHED TO THE INTELLIGENT EDGE²



- Edge computing offers unparalleled safety and speed to enable emerging low-latency applications including AR/VR, the metaverse, and autonomous driving
- Currently less than 10% of business data is created and processed at the edge of the network, but according to Gartner that is expected to reach 75% by 2025³

1. Source: Statista.

2. Source: Cowen and Company, *Living on the Edge II: Accelerating Toward the Edge*

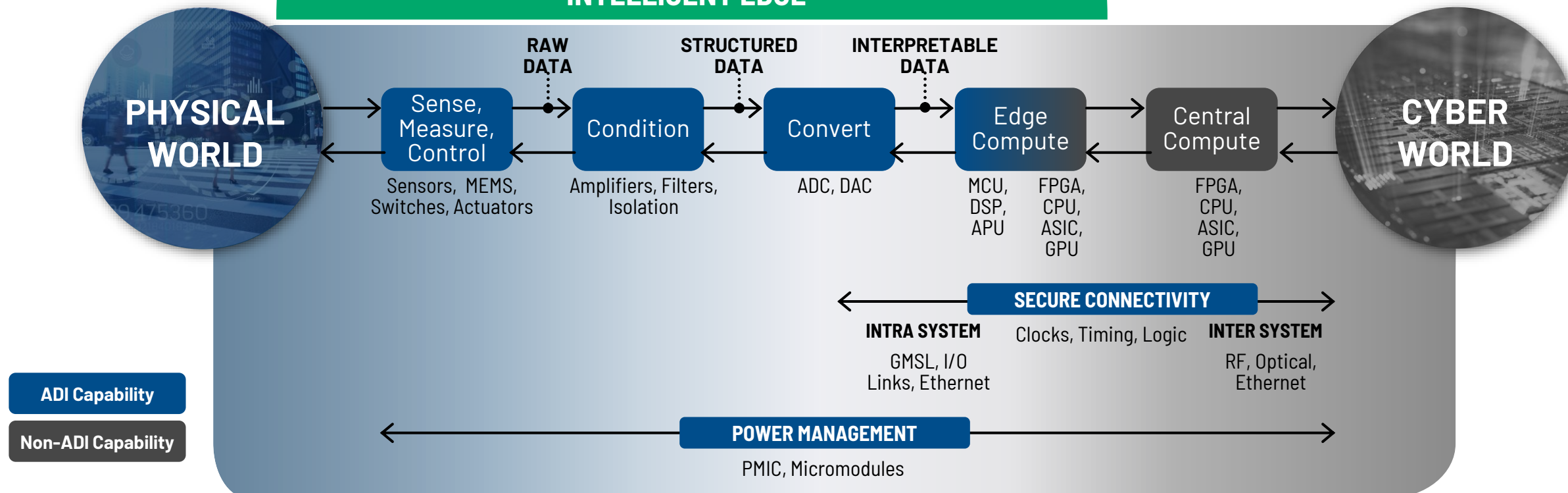
3. Source: DCD Magazine, [The Edge Issue](#).

ADI'S TECHNOLOGY EMPOWERS THE INTELLIGENT EDGE, ENABLING CUSTOMERS TO TRANSFORM RAW DATA INTO ACTIONABLE INSIGHTS

Physical Phenomena:
Audio, Light, Speed,
Pressure, Motion

Binary Code:
0101010010100110
0100010101001010

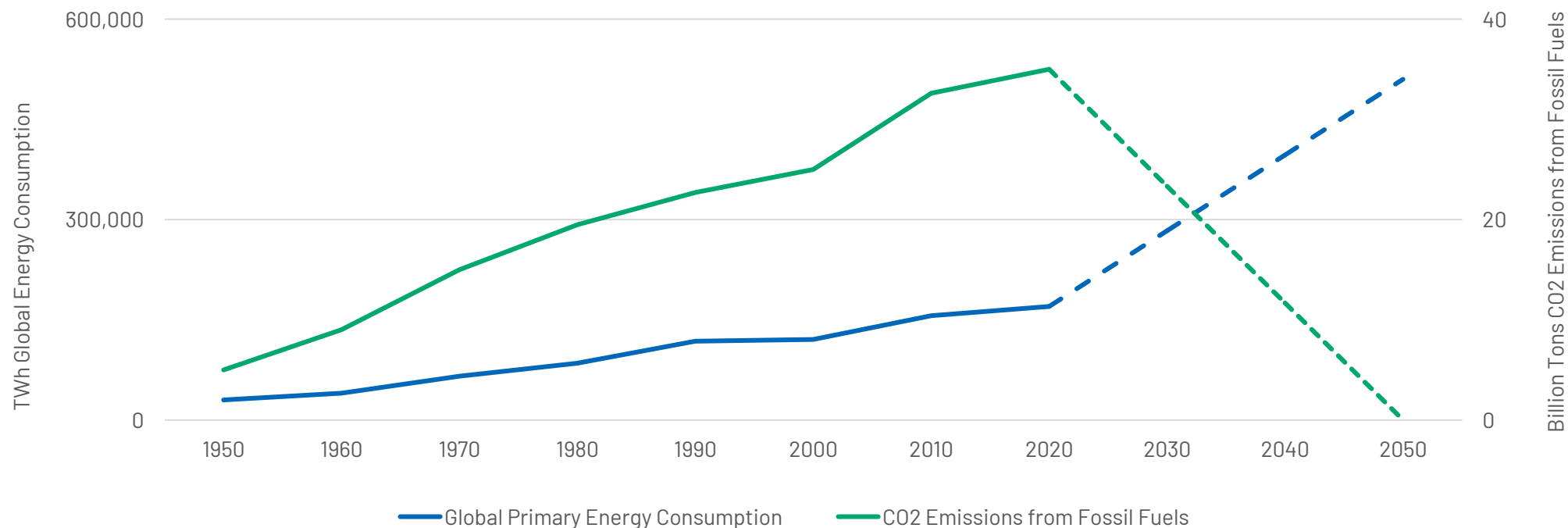
INTELLIGENT EDGE



BRIDGING THE PHYSICAL AND CYBER WORLDS

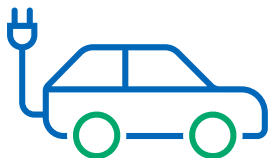
KEY SEMICONDUCTOR MEGATREND: SUSTAINABILITY & EFFICIENCY

**GLOBAL ENERGY CONSUMPTION¹ IS EXPECTED TO TRIPLE BY 2050²
WHILE THE WORLD RACES TO NET ZERO CO₂ EMISSIONS FROM FOSSIL FUELS^{3, 4}**



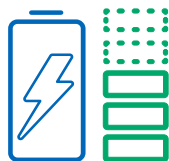
~70% of global GDP (governments and corporations) have pledged Net Zero commitments⁵

ADI'S INNOVATIONS DRIVE EFFICIENCY



ELECTRIC VEHICLES

~100M tons of avoided emissions annually from vehicles equipped with ADI's battery management systems



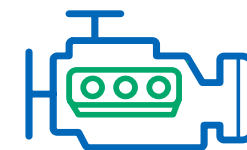
GRID DECARBONIZATION

~30% more battery life in renewable energy storage systems, enabled by ADI's battery management products



5G NETWORKS

~500M tons of avoided emissions expected by fiscal year 2030, enabled in part by ADI's transceivers & algorithms



INDUSTRY 4.0

~40% reduced motor energy consumption in factory lines using ADI's precision signal chain & power management tech

MEGATRENDS FUELING A HOST OF CONCURRENT SECULAR GROWTH MARKETS

INDUSTRY 4.0



- Industrial robots have **DOUBLED IN THE LAST 5 YEARS¹**
- AMRs (autonomous mobile robots) which have 2x+ semi content vs traditional robots, forecasted to **INCREASE 6X IN NEXT 5 YEARS²**

ELECTRIFICATION ECOSYSTEM



- By 2030 EVs expected to be **~45% OF LIGHT VEHICLE SALES** vs ~13% today⁶
- Renewable energy in the U.S. **INCREASED 42% FROM 2010 TO 2020⁷** and is expected to **DOUBLE BY 2050⁸**

DIGITAL HEALTHCARE



- Healthcare spend has grown from 15% of **U.S. GDP TO ~20% LAST 20 YEARS³**. The semiconductor industry share of this spend has increased **14% CAGR LAST 5 YEARS⁴**
- Healthcare share of **GDP IS EXPECTED TO CONTINUE TO GROW** driven by aging population

AUTONOMOUS MOBILITY



- Automotive HD cameras forecast to **INCREASE 3X+ IN NEXT 5 YEARS⁹**
- Level 4 automation expected to be featured in **10% OF NEW CARS SOLD IN 2035¹⁰**

ADVANCED CONNECTIVITY



- Connected devices compounding at a double digit CAGR and expected to reach **~\$30B BY 2030¹¹**
- 5G is forecast to cover **~75% OF THE WORLD'S POPULATION IN 2027⁵**

IMMERSIVE SENSORY EXPERIENCE

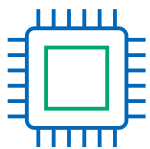


- Automotive Speakers, HD Displays and Microphones forecasted to **INCREASE 2-3X IN NEXT 5 YEARS⁹**
- AR (Augmented Reality) hardware expected to grow at **40% CAGR THROUGH 2027¹¹**

~25% of ADI FY23 revenue aligned to these high growth markets

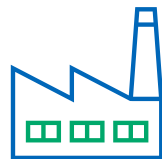
BUSINESS OVERVIEW

MULTIPLE COMPETITIVE ADVANTAGES DEFENDING & EXTENDING ADI'S INDUSTRY POSITION



TECHNOLOGY

- ✓ **HIGHEST PERFORMANCE**
Analog, mixed-signal, power, processing, & sensing
- ✓ **BREADTH & DEPTH**
~75K products spanning components to sub-systems
- ✓ **WORLD-CLASS TALENT**
~13K engineers (hardware, software, systems, & domain experts), avg tenure of 20+ yrs
- ✓ **R&D SCALE & IP**
\$1.6B+ in FY23; >30% higher than peer average³. ~8K patents²



MANUFACTURING

- ✓ **RESILIENT HYBRID MODEL**
70%+ flexible capacity¹ enables optionality & greater control of internal factory loadings
- ✓ **OPERATIONAL AGILITY**
Ability to quickly scale foundry capacity in upswings
- ✓ **TECHNOLOGICAL BREADTH**
Solutions from 7 nanometers to 7 microns
- ✓ **SUPPLY DIVERSIFICATION**
10+ countries, 50+ sites, 20+ external partners



CUSTOMER

- ✓ **LONG TERM PARTNERS**
Premier technology with vast domain knowledge, shaping long-term product roadmaps
- ✓ **SYSTEM ADVANTAGES**
High performance portfolio drives greater system efficiency
- ✓ **TIME TO MARKET**
Cutting edge solutions that tame complexity, accelerating product development
- ✓ **BEST-IN-CLASS SUPPORT**
Highly technical salesforce & enablement tools. Engaged support across multiple channels



FINANCIAL

- ✓ **DIVERSE REVENUE BASE**
>80% of revenue from products that individually contribute 0.1% or less of total sales
- ✓ **PRODUCT LONGEVITY**
Average product life 10+ years
- ✓ **CUSTOMER BREADTH**
125K+ relationships, no end customer >5% of total sales
- ✓ **ROBUST BALANCE SHEET**
\$1B of cash & equivalents & net leverage ratio <1.0X⁴

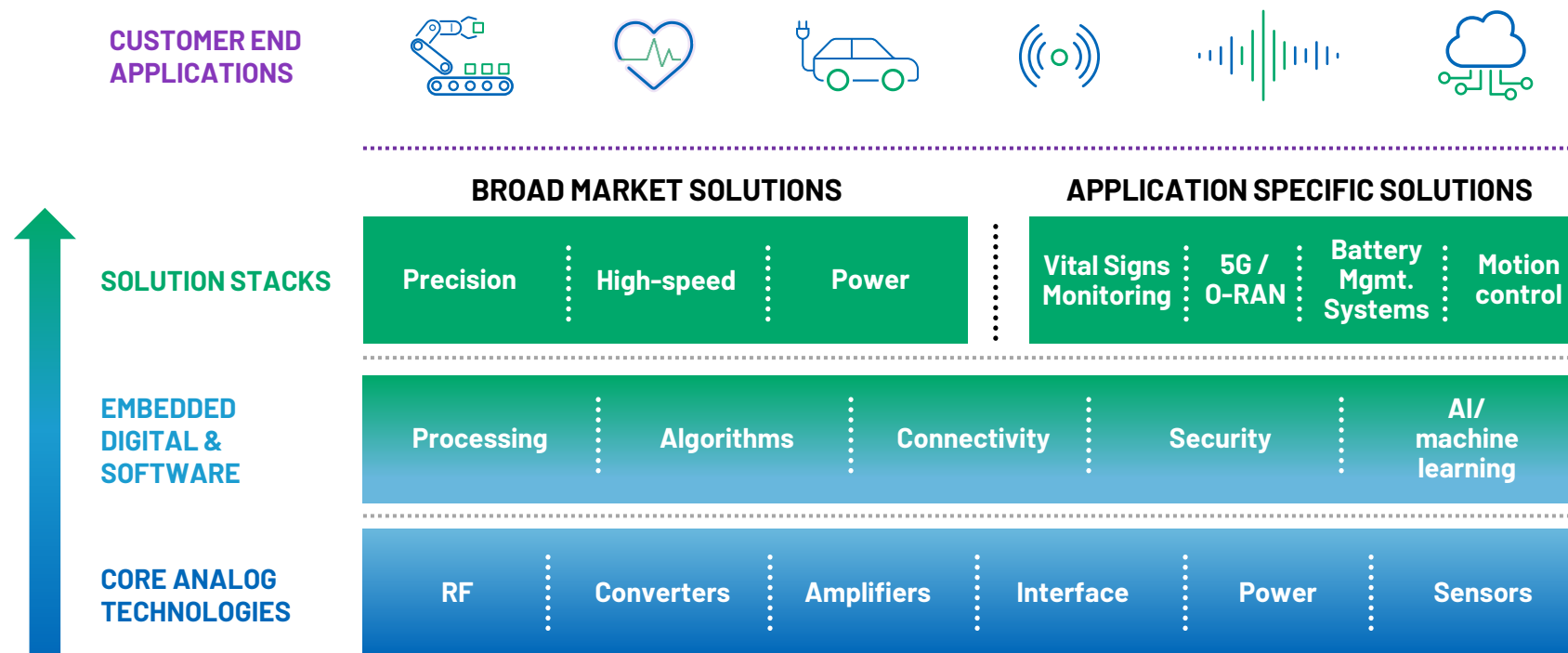
1. Expected by end of calendar 2024.

2. Global patents as of Oct 28, 2023.

3. Source: Company earnings releases and based on ADI's fiscal 2023. Peers include: ON semi, Texas Instruments, Infineon, Skyworks, STMicro, Broadcom, Microchip, MaxLinear, Power Integrated, Qorvo, Monolithic Power, Renesas, and NXP.

4. Refer to the appendix for reconciliations of Non-GAAP financial measures to their most directly comparable GAAP financial measures.

PERFORMANCE LEADING PORTFOLIO WITH GREAT BREADTH & DEPTH

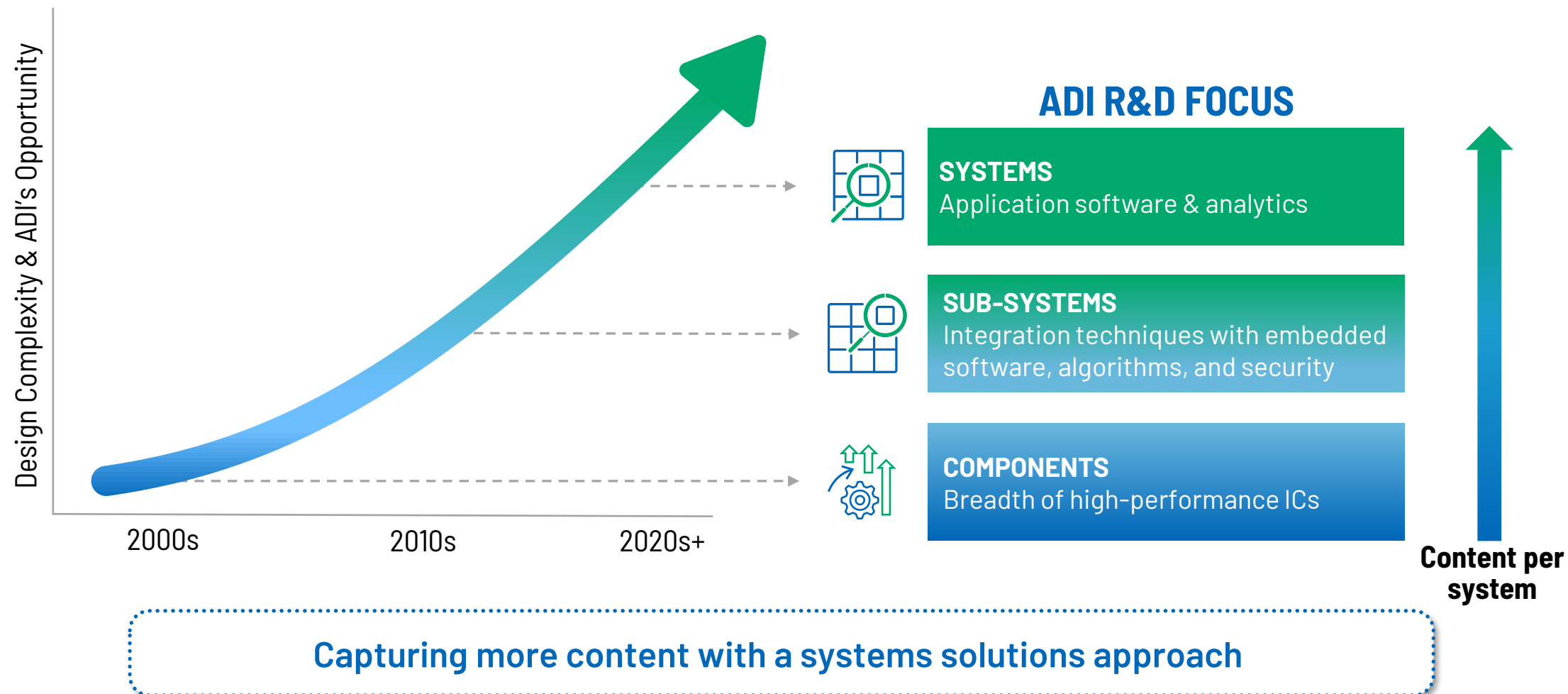


"With all the necessary building blocks, a cadre of world class engineers, and domain experts, ADI has a unique ability to solve the most difficult engineering challenges for a breadth of customers in an increasingly complex world"



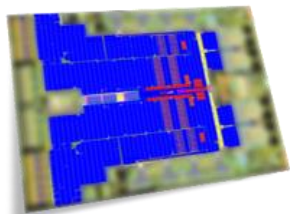
Vincent Roche
CHIEF EXECUTIVE
OFFICER & CHAIR OF THE
BOARD OF DIRECTORS

INVESTING UP THE TECHNOLOGY STACK TO DELIVER AND CAPTURE MORE VALUE IN AN INCREASINGLY COMPLEX WORLD



ADI DELIVERS MORE THAN SILICON WITH SOLUTIONS

APOLLO



- Most complete, high-speed signal processing platform in the industry
- Data conversion speed of >20 giga samples per second, 75db dynamic range
- Nearly 3 billion transistors
- 1.5 million+ lines of embedded code
- Multiple application areas; aerospace, instrumentation, and next gen communications

PHOTONS-TO-BITS



- Highly integrated sub-system for CT scan
- Photodetector Sensor with 500 TSVs
- 3500 Interconnects, 6 ADCs Advanced, Flip Chip Interconnect
- Reduces radiation dosage while providing the highest fidelity images

WIRELESS BMS



- Industry's first wireless battery management system for electric vehicles
- Delivers optimal miles per charge, up to 20% more than peer solution
- Provides modularity and flexibility, enabling OEMs to scale electric vehicle fleets across models
- Highest safety and cyber security certifications

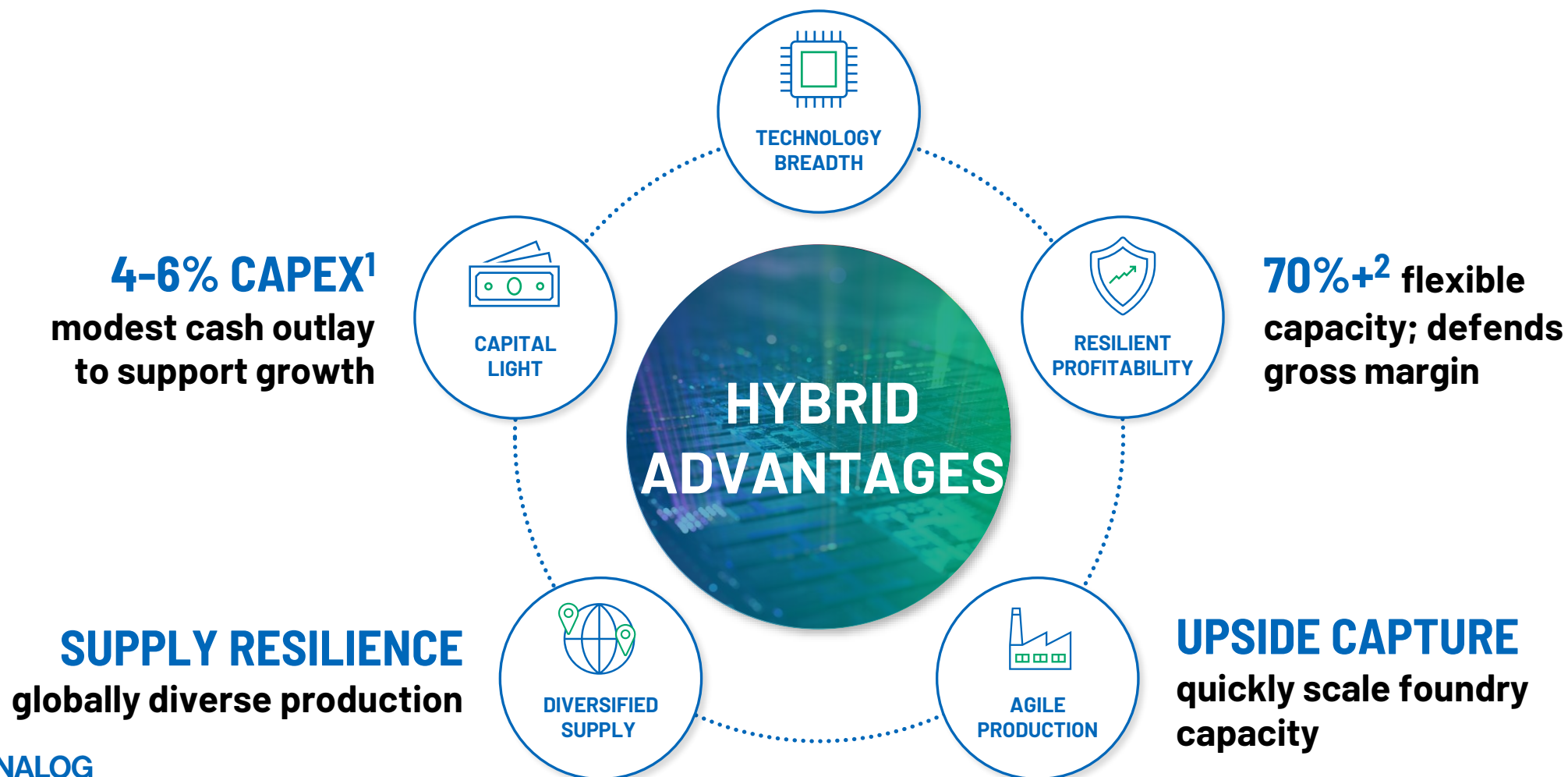
KERBEROS



- First complete O-RAN compliant radio unit platform for 5G
- 16nm Software-defined transceiver
- Fully Integrated digital front-end & advanced algorithms
- Advanced Multi-Layer ABF Laminate
- Flip Chip Interconnect

DIVERSIFIED HYBRID MANUFACTURING GIVES ADI ACCESS TO VAST ARRAY OF PROCESS TECHNOLOGIES & ENHANCES SUPPLY ASSURANCE

7 nanometers to 7 microns



DYNAMIC MANUFACTURING CREATES OPTIONALITY ALLOWING FOR STRUCTURALLY HIGHER UTILIZATIONS, DEFENDING GROSS MARGINS THROUGH CYCLES



INTERNAL MIX

Front-end: ~50%

Back-end Test: ~80%

Back-end Assembly: ~20%

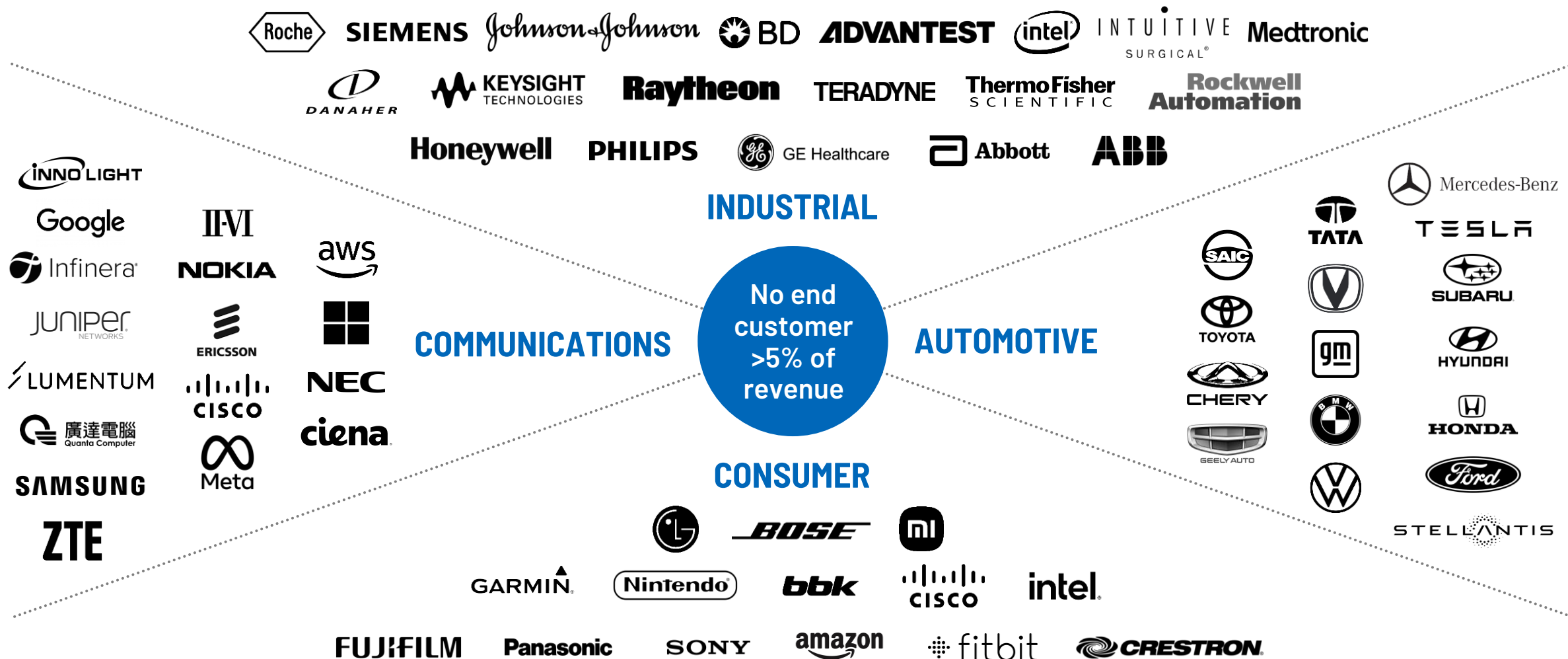
Diversified supply sources from different locations to mitigate geography-specific supply risks

Improved delivery times due to geographic diversity of internal fabs and external foundries

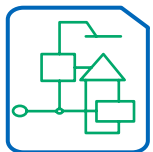
Enhanced surged capacity capabilities due to processes qualified in multiple facilities

Internal utilization mitigation in a downturn, defending gross margins

125K+ CUSTOMER RELATIONSHIPS, BUILT OVER 58-YEAR HISTORY



CUSTOMERS ASKING ADI TO DO MORE



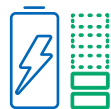
**INCREASING
DESIGN
COMPLEXITY**



**GREATER
FUNCTIONALITY**



**FASTER
SPEEDS**



**REDUCED POWER
CONSUMPTION**



**SMALLER FORM
FACTORS**



**ANALOG
TALENT
SCARCITY**



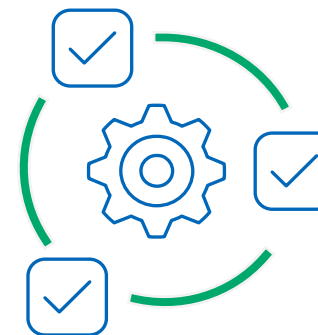
**STEEP LEARNING
CURVE**



**TACIT
KNOWLEDGE**

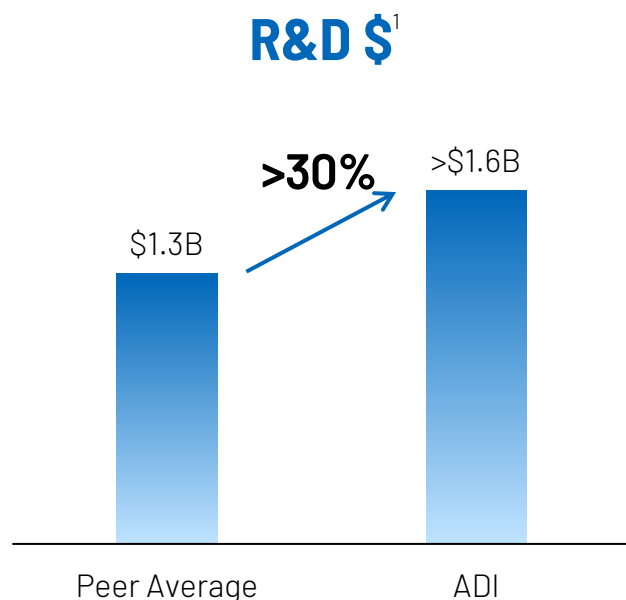


**SOFTWARE UNDERGRADS OUTNUMBER
HARDWARE UNDERGRADS**



**MORE
OPPORTUNITY
FOR ADI**

R&D SCALE AND COMMITMENT KEEPS ADI ON THE CUTTING EDGE



**Design Win Pipeline increased
double digits in FY23**

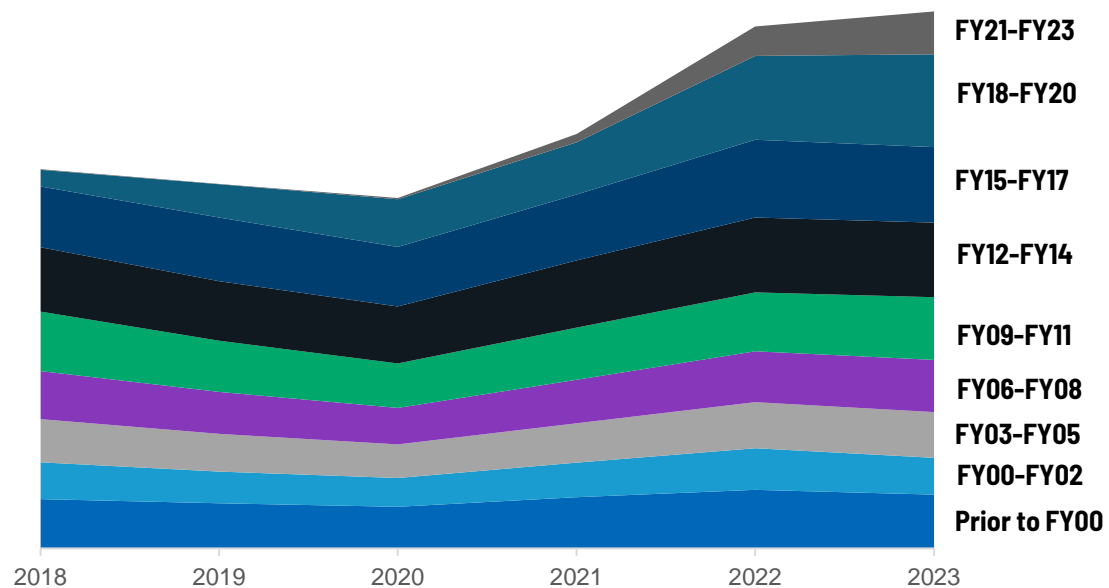
KEY ADI INNOVATIONS & PRODUCT LEADERSHIP

- ✓ The leader in data conversion (ADCs & DACs), high performance radio frequency (RF), and high performance power management
- ✓ Precision signal chain and power leader across industrial applications
- ✓ Leader in signal chain & power solutions in both clinical and wellness based wearable vital signs monitoring (VSM)
- ✓ Leader in CT and Digital X-Ray with highly integrated system level products
- ✓ Leadership position in high performance signal chains across precision, micromodule power, high speed, & RF for high-performance compute, memory and communications test
- ✓ First to market with software defined transceiver with a fully integrated digital front end; leadership position at all key equipment manufacturers for 5G
- ✓ First to market with wired and wireless battery management systems (BMS) for Electric Vehicles; in 16 of top 20 OEMs
- ✓ Leading Audio Connectivity solution (A2B) for automotive; in 18 of top 20 OEMs
- ✓ Leading Data Connectivity (GMSL) solution for automotive; in 14 of top 20 OEMs
- ✓ First to market with Active Noise Cancellation Technology for Automotive
- ✓ Leader in functionally safe power for automotive radars & displays; in 18 of top 20 OEMs

Extraordinary talent base across engineering (analog, digital, software, & systems) combined with domain experts (mathematicians, chemists, biologists, physicists, etc.) fuels continuous innovation

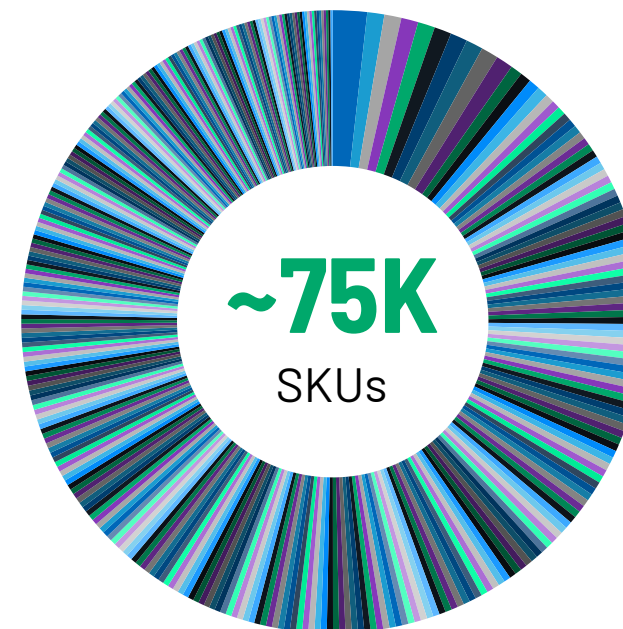
VAST PRODUCT BREADTH WITH LONG LIFE CYCLES

REVENUE BY PRODUCT AGE



~50% OF ADI REVENUE IS DERIVED
FROM PRODUCTS 10+ YEARS OLD

REVENUE BY PRODUCT



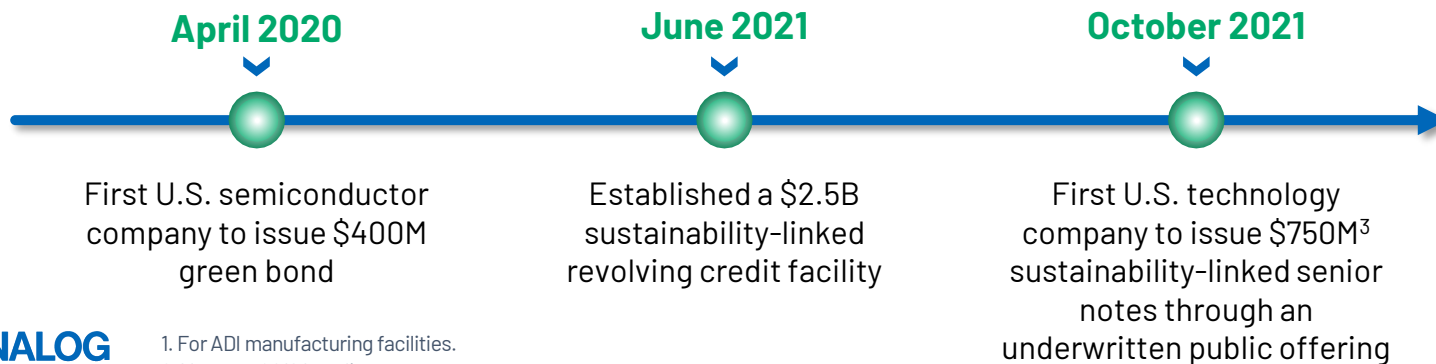
~80% OF ADI REVENUE IS DERIVED FROM
PRODUCTS THAT INDIVIDUALLY
CONTRIBUTE 0.1% OR LESS

CORPORATE ENVIRONMENTAL SUSTAINABILITY

CLIMATE ACTION AND GOALS

	GOAL	FY22
Renewable Energy Usage ¹	100%	54%
Water Recycling ¹	50%	25%
Waste Diverted from Landfill ¹	100%	90%
Emissions	Carbon Neutrality by 2030 Net Zero by 2050 or sooner	7.2% ↓ in absolute Scope 1 & 2 GHG emissions ² 37% ↓ in Scope 1 & 2 GHG emissions intensity by revenue ²

INDUSTRY-LEADING SUSTAINABLE FINANCING



PARTICIPATION IN GLOBAL INITIATIVES



United Nations
Global Compact



Semiconductor
Climate Consortium
FOUNDING MEMBER

ecovadis



SCIENCE
BASED
TARGETS

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

**BUSINESS
AMBITION FOR
1.5°C**



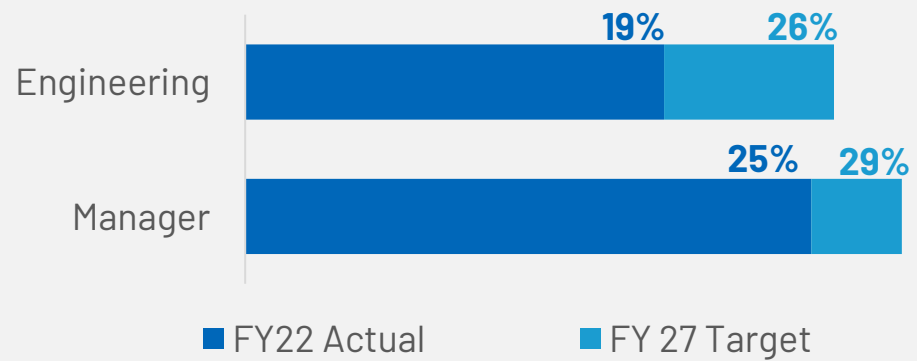
Alliance of
CEO Climate
Leaders



HELPING BUILD THE DIVERSE WORKFORCE OF TOMORROW

Our talent is our intelligent edge. Innovation thrives when people of different identities, cultures, backgrounds and experiences collaborate.

GLOBAL FEMALE WORKFORCE DATA

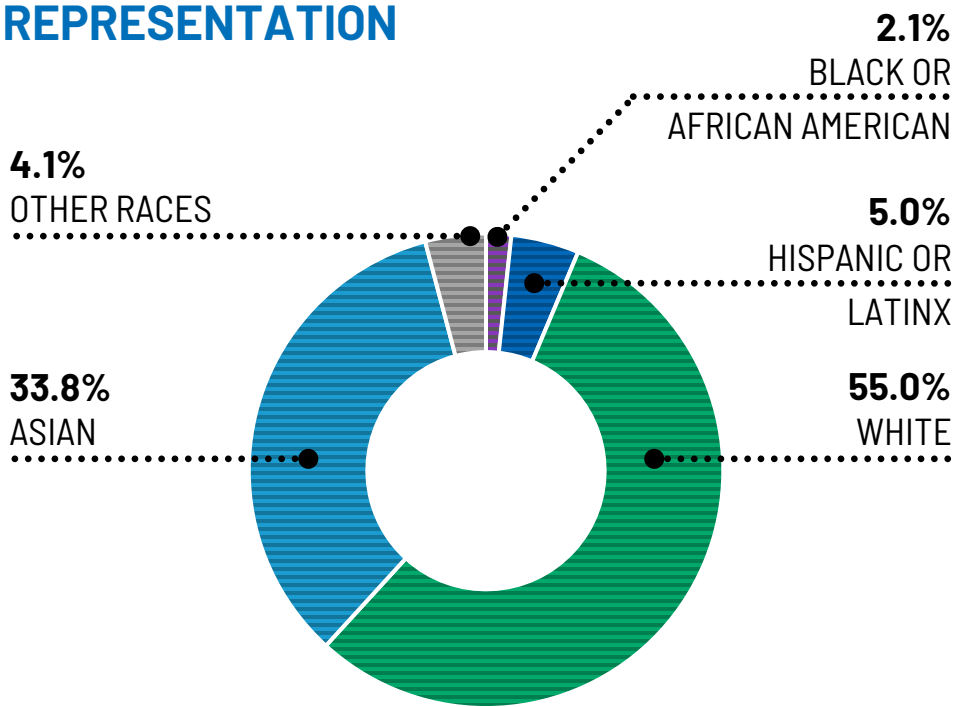


LEADERSHIP PROGRAMS



- Elevate** – leadership development for women
- People of Color Leadership Academy** – leadership development for employees of color
- Enterprise Leader Program (ELP)** – leadership development for senior leaders

FY 2022 U.S. WORKFORCE RACE & ETHNICITY REPRESENTATION

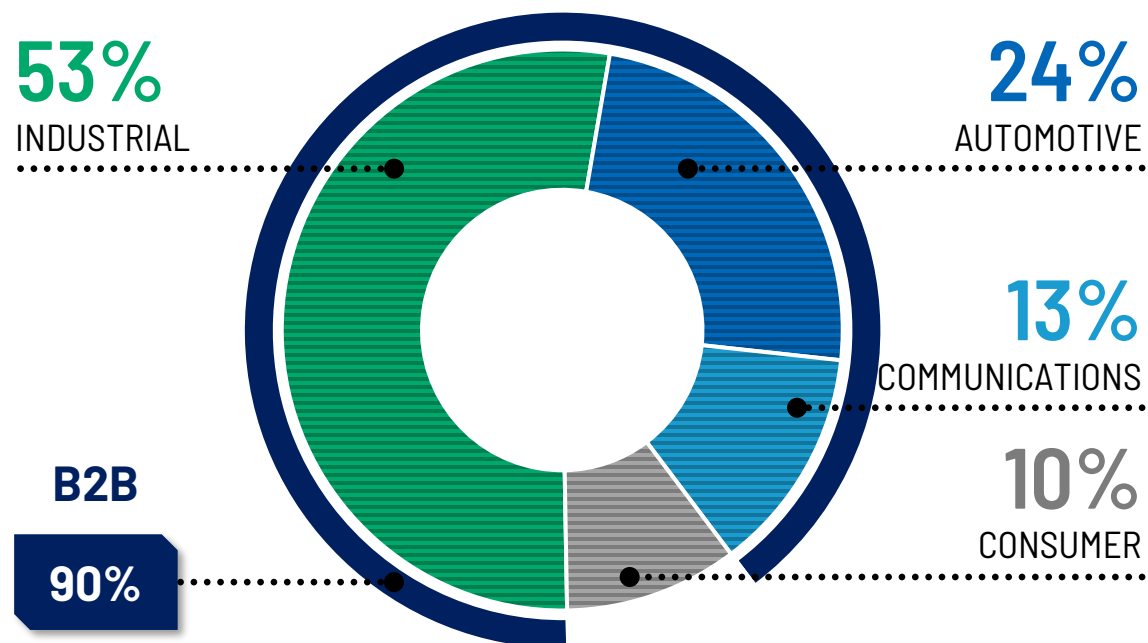


FY 2027 Target: Increase our combined Black, Hispanic and Latinx employee population in the United States to 9%

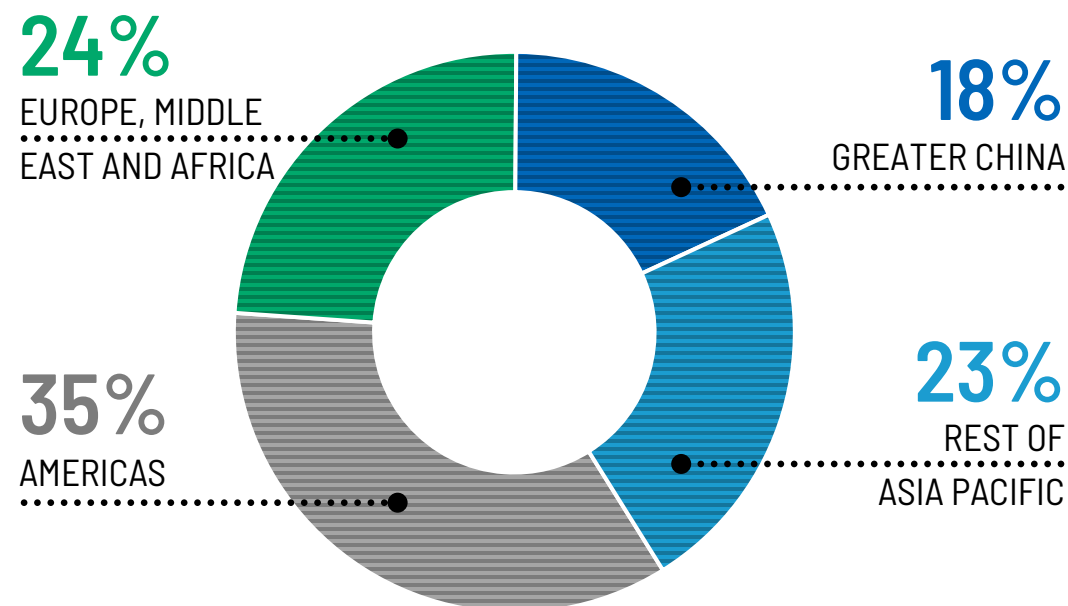
FINANCIAL OVERVIEW

\$12B+¹ OF REVENUE DIVERSIFIED ACROSS MARKETS & GEOGRAPHIES

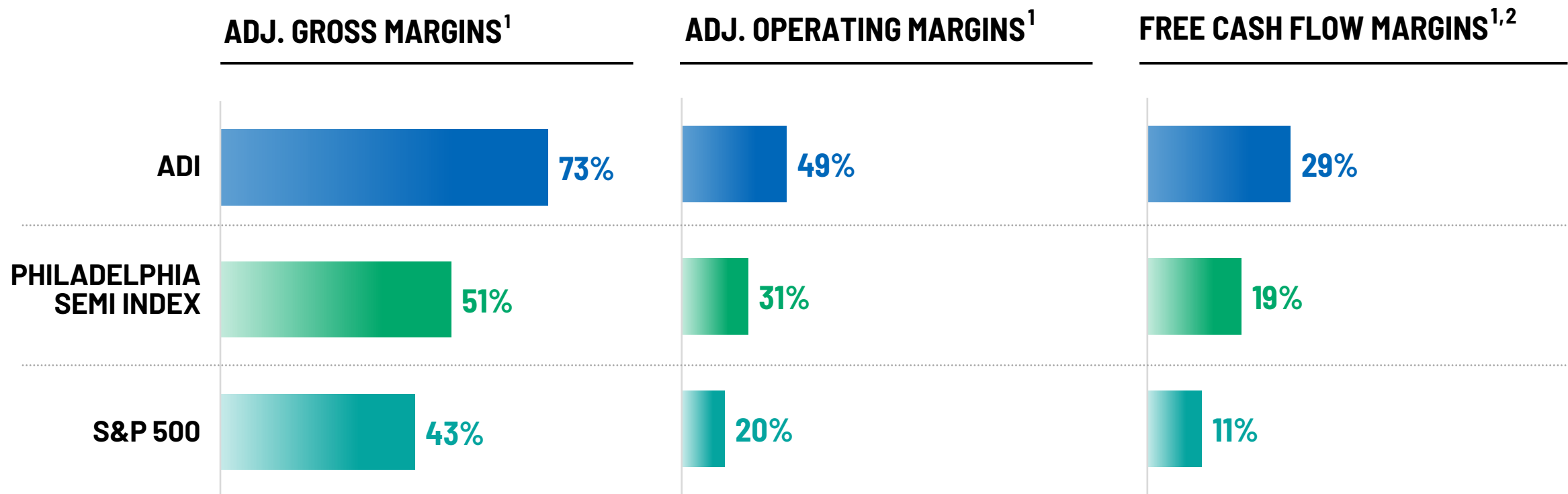
REVENUE BY END MARKET²



REVENUE BY GEOGRAPHY



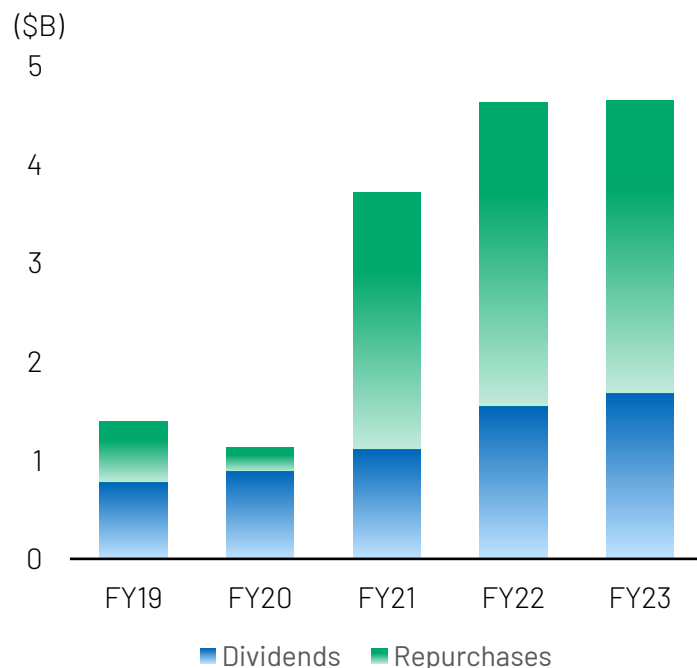
ADI IS DELIVERING TOP-TIER PROFITABILITY IN A TOP-TIER INDUSTRY



ADI delivered positive FCF for 27 consecutive years

CAPITAL ALLOCATION STRATEGY: 100% FREE CASH FLOW¹ RETURN TO SHAREHOLDERS

CAPITAL RETURN



DIVIDEND



- 40%- 60% of FCF¹ targeting 10% CAGR
- 19 straight years of dividend growth



SHARE REPURCHASE



- Excess FCF¹ post dividend allocated towards annual share count reduction
- Executed \$3B in fiscal 2023 reducing avg. diluted share count by >3%



DEBT



- No need to reduce debt
- Operate below ~1.5X net leverage; <1.0X as of 4Q23²

ADI's enduring and highly profitable business model enables our strong commitment to 100% Free Cash Flow Return. Over the last 5 years we have returned more than \$15 billion or ~20% of our market cap³

LONG-TERM FINANCIAL MODEL

	TARGET MODEL ¹
Revenue growth	7-10% CAGR
Adj. gross margin ¹	70% floor
Adj. operating margin ¹	42-50%
Free cash flow margin ¹	34-40%
Free cash flow return ^{1,2}	100%
CapEx as a % of revenue	4-6%

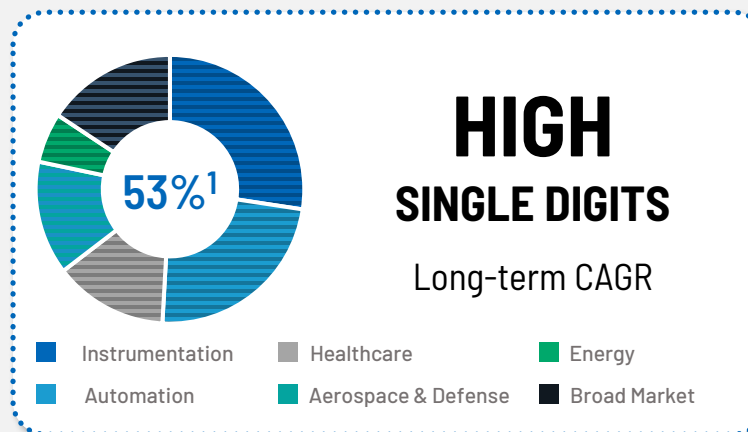
PATH TO
\$15 EPS^{1,3} &
40% FCF^{1,2}
BY FY27

LONG-TERM REVENUE OUTLOOK

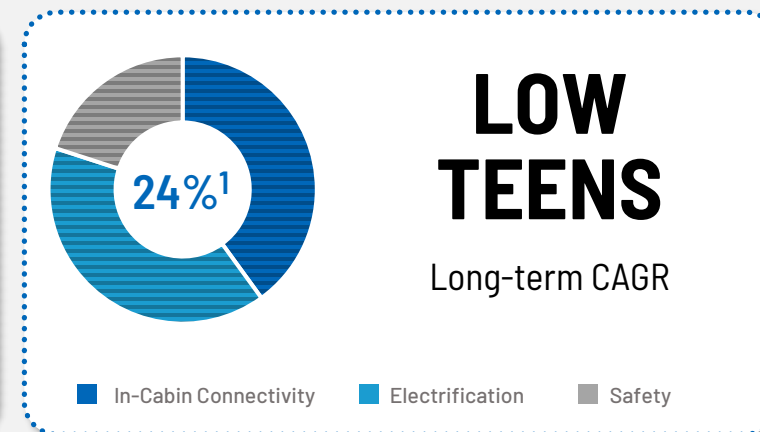
LONG-TERM
REVENUE CAGR

7-10%

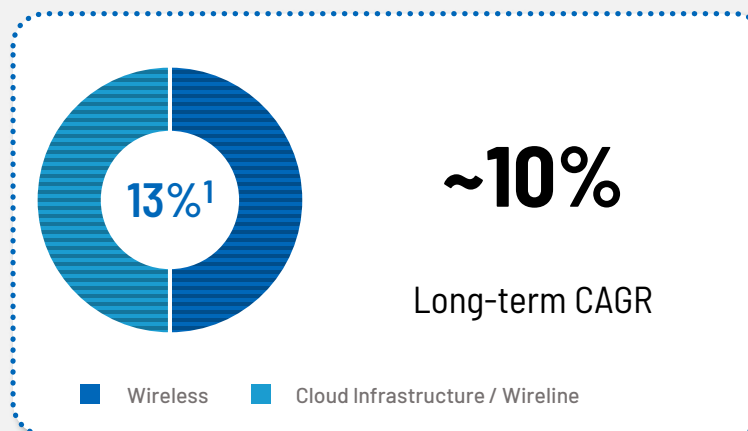
INDUSTRIAL



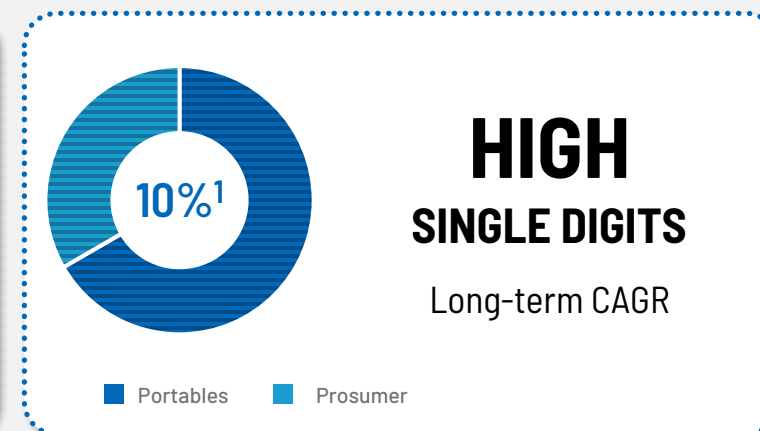
AUTOMOTIVE



COMMUNICATIONS



CONSUMER



1. Represents % of total fiscal 2023 revenue.

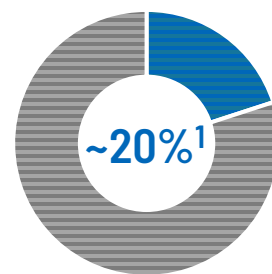
CORE FRANCHISE FUELS SECULAR HIGH-GROWTH PORTFOLIO

~25% of business aligned to
growing secular opportunities



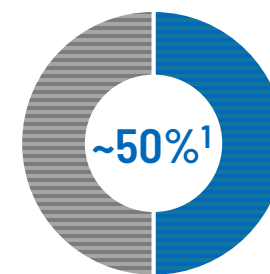
SECULAR DRIVERS BY END MARKET

INDUSTRIAL



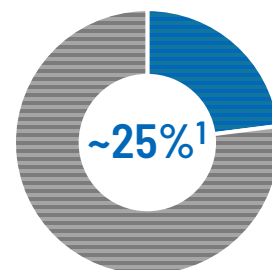
- **Factory Automation** (Robotics, Digital Twin)
- **Electrification Infrastructure** (Gigafactory, Renewables, Grid, Charging, Storage)
- **Digital Healthcare** (Remote VSM, Chronic Disease Mgmt.)
- **Test** (5G, EV, ADAS, Data Center)
- **Space** (LEO satellites)

AUTOMOTIVE



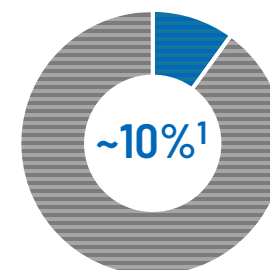
- **Electric Vehicles** (BMS)
- **Autonomous Vehicles** (GMSL, FuSa Power)
- **In-cabin experience** (A2B, Active Noise Cancellation)

COMMUNICATIONS



- **Next Gen Networks** (5G, ORAN, Private Networks, Space, 6G)
- **Cloud/Edge Computing** (Optical Connectivity, Power)

CONSUMER



- **Remote healthcare** (Wellness Wearables)
- **Augmented Reality & Virtual Reality** (ToF, Touch Control, Audio)

DELIVERING LONG-TERM VALUE CREATION



RESILIENT GROWTH

- Highly diverse & sticky revenue stream
- Aligned to secular growth markets



HIGHLY PROFITABLE

- Industry leading Gross Margins
- Path to \$15 EPS^{1,2} & 40% FCF margin^{2,3}



100% FCF³ RETURN

- Consistent dividend increases
- Annual share count reduction

1. EPS is presented on an adjusted basis and excludes special items.

2. A reconciliation of the non-GAAP financial measures included in this slide to the most directly comparable GAAP measures is not available without unreasonable effort. Refer to the appendix for details.

3. Free cash flow is equal to operating cash flow, less capital expenditures.

LEADERSHIP

EXECUTIVE TEAM



VINCENT ROCHE

CHIEF EXECUTIVE OFFICER AND
CHAIR OF THE BOARD OF DIRECTORS



GREGORY BRYANT

EXECUTIVE VICE PRESIDENT
AND PRESIDENT OF
BUSINESS UNITS



RICHARD PUCCIO

EXECUTIVE VICE
PRESIDENT AND
CHIEF FINANCIAL OFFICER



VIVEK JAIN

EXECUTIVE VICE
PRESIDENT, GLOBAL
OPERATIONS &
TECHNOLOGY



ANELISE SACKS

EXECUTIVE VICE
PRESIDENT AND CHIEF
CUSTOMER OFFICER



JANENE ASGEIRSSON

SENIOR VICE PRESIDENT,
CHIEF LEGAL OFFICER, AND
CORPORATE SECRETARY



ALAN LEE

CHIEF TECHNOLOGY
OFFICER



MARIYA TRICKETT

CHIEF PEOPLE OFFICER



VINCENT ROCHE

CHIEF EXECUTIVE OFFICER
AND CHAIR OF THE BOARD
OF DIRECTORS

As Chief Executive Officer and Chair of the Board of Directors, Vincent Roche leads ADI to deliver unmatched intelligent edge solutions to several of humanity's most pressing challenges in areas such as communications, advanced manufacturing, healthcare, sustainable energy, consumer, and transportation. Mr. Roche has extended the company's prominence in the high-performance analog sector through an unyielding commitment to applied innovation, customer centricity, and operational excellence.

Mr. Roche is the third CEO and second Board Chair to lead the company since its founding in 1965. He began his career at ADI in 1988, progressively gaining responsibility over his tenure. Mr. Roche was promoted to President of ADI in 2012, appointed CEO in May 2013, and elected Chair in 2022. During Mr. Roche's tenure as CEO, the Company's total shareholder return is 352% (vs. S&P 500 of 211%, or >1.6X the S&P 500 over that time as of October 28, 2023).

Mr. Roche serves on the boards of the Semiconductor Industry Association, the MIT Presidential CEO Advisory Board, and is a member of the Massachusetts High Tech Leadership Council. He holds a bachelor's degree in Electronic Systems and an honorary Doctor of Science (Eng.) from the University of Limerick in Ireland.



GREGORY BRYANT

EXECUTIVE VICE
PRESIDENT AND PRESIDENT
OF BUSINESS UNITS

As Executive Vice President and President of Global Business Units, Gregory Bryant oversees ADI's global businesses – Industrial & Multi-Markets; Automotive, Cloud & Communications Infrastructure, and Aerospace & Defense; Digital Healthcare; Consumer; Digital Processing; and Software Engineering & Solutions. In this role, Gregory is responsible for growing the business and ensuring close alignment between the company's long-term strategic goals and the evolving technology trends, market needs, and customer priorities.

Gregory has three decades of experience leading and scaling large organizations to deliver profitable growth. Most recently, he was Executive Vice President and General Manager of Intel's Client Computing Group, where he was responsible for setting the company's PC vision and strategy and fostering six consecutive years of growth in its global PC ecosystem. In this role, Gregory collaborated across the global ecosystem to co-engineer and deliver leading consumer and commercial PC platforms (including Intel® Evo™ and Intel vPro®) that empower people and organizations.

Previously, he held a variety of leadership positions at Intel, including as General Manager of Asia Pacific and Japan and General Manager of the Business Client Platform Division. In these roles Gregory lived in both Beijing and Hong Kong. He began his career as an engineer at Intel in 1992.

He holds a bachelor's degree in electrical engineering from the University of Kansas and a master's degree in program and systems management from Golden Gate University. Originally from the Midwest, Gregory has four children and resides in the Pacific Northwest with his wife, Colleen.



RICHARD PUCCIO

**EXECUTIVE VICE PRESIDENT
AND CHIEF FINANCIAL
OFFICER**

Richard Puccio joined Analog Devices (ADI) as Executive Vice President and Chief Financial Officer (CFO) in February 2024. In this role, Rich is responsible for setting ADI's financial strategy and leading the company's global finance operation.

Rich started his career at PricewaterhouseCoopers (PwC) in 1990. He stepped away from PwC for two years to take on corporate finance roles with Hanover Insurance and Digital Equipment. He returned to PwC and was named Partner in 2000. During his 21 years as a Partner at PwC, Rich primarily served clients in the global technology, semiconductor, and semiconductor capital equipment industries, and later led a large team supporting Dell.

Since 2021, Rich served as CFO of Amazon Web Services (AWS), an \$88B revenue business. There, he partnered with AWS's CEO to deliver revenue growth and profitability by leading and managing all short- and long-term strategic financial objectives, supporting the AWS executive team with key financial information and operational analytics, and driving performance and accountability.

As CFO for AWS, Rich partnered closely with the business to manage more than 200 fully featured services, including compute, storage, databases, robotics, machine learning and artificial intelligence (AI), Internet of Things (IoT), mobile, security, among many other technologies.

Rich was born and raised in the Boston area and earned his AB in Economics from Harvard University in 1990. He pursued his MBA, graduating from Boston University in 1991.



VIVEK JAIN

EXECUTIVE VICE PRESIDENT,
GLOBAL OPERATIONS &
TECHNOLOGY

Vivek Jain is Executive Vice President of Global Operations & Technology where he is responsible for ADI's global manufacturing and supply chain operation.

Vivek assumed this position in 2021 following ADI's acquisition of his previous company, Maxim Integrated Products, Inc., where he served in a similar capacity as the Senior Vice President of the Technology and Manufacturing Group. After joining Maxim in 2007 as Vice President of Fab Operations, he led the transformation of many aspects of the company's manufacturing supply chain to make it more flexible, nimble, and resilient.

Vivek's additional experience includes serving as a Plant Manager at Intel's Technology Development and Manufacturing facility in Santa Clara, CA, where he oversaw the process technology development and high-volume manufacturing of deep sub-micron logic and Flash memory technologies. He has also held roles at VLSI Technology Inc. and National Semiconductor.

Vivek has published more than 30 papers on process technology, semiconductor device reliability and performance. He also holds over 10 patents in the field of semiconductor technology.

Vivek received his bachelor's degree in Chemical Engineering from the Indian Institute of Technology Delhi, a master's degree in Chemical Engineering from Penn State University, and a master's degree in Electrical Engineering from Stanford University. He is also a 2014 graduate of the Stanford Graduate School of Business Executive Program.



ANELISE SACKS

**EXECUTIVE VICE PRESIDENT
AND CHIEF CUSTOMER
OFFICER**

Anelise Sacks is Executive Vice President and Chief Customer Officer at ADI. She is responsible for the company's customer strategy, enabling frictionless delivery of ADI's cutting-edge solutions to a diverse, global customer base, and delivering and capturing value for ADI's technology. She oversees the company's global sales, solutions and ecosystems, marketing, and digital transformation, with a focus on delivering a superior end-to-end customer experience and expanding ADI's go-to-market strategies across channels and ecosystems.

Anelise joined ADI in 2021. Previously, she served in a variety of leadership roles for Texas Instruments where she grew their portfolio of analog, digital, and software technologies. During her 15-year tenure, she was responsible for investment strategy, product roadmap definition, new product and technology development, marketing, systems, and application engineering. Prior to joining Texas Instruments, Sacks worked as a research and development engineer at Bosch.

Anelise brings a diverse blend of expertise across geographies, technologies, and functions including sales and business unit leadership. She has lived on three continents and speaks five languages. She holds an electric and electronic engineering degree from the Federal University in Rio de Janeiro. She also holds an MBA with merit from the Open University Business School in the U.K. and has continued her executive education at Harvard Business School and INSEAD. Sacks has been named a Fellow of the International Women's Forum (IWF) and is a recipient of the Dallas Business Journal's "Women in Technology" award.



JANENE ASGEIRSSON

**SENIOR VICE PRESIDENT,
CHIEF LEGAL OFFICER,
AND CORPORATE
SECRETARY**

As Senior Vice President, Chief Legal Officer, and Corporate Secretary of ADI, Janene Asgeirsson leads the worldwide legal, governance, trade and compliance functions, and acts as a strategic advisor to ADI's executive leadership team and board of directors. She is also responsible for ADI's risk functions, including internal audit, in her capacity as Chief Risk Officer, and for the regulatory, risk, audit and governance aspects of ADI's environmental, social and governance (ESG) programs.

Janene has over two decades of experience in private practice at American Lawyer-ranked international law firms and publicly traded technology companies. Prior to joining ADI in August 2021, Janene served as the chief legal officer, chief compliance officer and secretary at Acacia Communications, leading global teams with diverse responsibilities. During her six years at Acacia, she accomplished several significant strategic projects and transactions, including Acacia's initial public offering (IPO) – the best-performing U.S. IPO of 2016 – and its \$4.5 billion sale to Cisco Systems. Prior to Acacia, Janene engaged in private practice at WilmerHale and served as senior counsel at Entropic Communications, a provider of semiconductor solutions, which was acquired by MaxLinear in 2015.

Janene holds a Juris Doctor from Northeastern University School of Law and a Bachelor of Arts in accountancy from the University of San Diego, where she graduated summa cum laude. Janene is a member of the State Bars of Massachusetts, New York and California.

Janene serves as the Secretary of ADI's Board of Directors and as a director of several of ADI's global subsidiaries. From 2015 to 2021, she served as a director on the Franklin Performance Arts Company.



ALAN LEE

CHIEF TECHNOLOGY
OFFICER

As Chief Technology Officer, Alan Lee develops and leads ADI's long-term technology strategy for applications across the company's end markets, working closely with ADI's global business units and manufacturing operations to drive ADI's competitive advantage. Alan is responsible for identifying, sourcing, and cultivating new business, technology, and research opportunities, as well as developing foundational technology capabilities in support of the current and future needs of our markets and customers.

Alan is a highly accomplished executive with over 20 years of experience in the technology industry. Most recently he served as the Corporate Vice President of Research and Advanced Development at AMD. During his tenure at the company, he founded AMD Research where he oversaw the company's worldwide research and advanced technology labs, university engagements, and external research contracting. Alan also led extreme-scale computing technology at AMD, where he drove the software and hardware engineering efforts to build the world's fastest platforms for machine learning, industrial, and scientific applications

Previously, Alan was CEO of a privately held company creating technologies for high-frequency trading and quantitative financial analysis. Moreover, he developed expertise in large-scale, multinational engineering and technology projects through his previous work at Intel and IBM.

Alan currently chairs the CTO Committee for the Semiconductor Industry Association (SIA) and the CTO Council for the Global Semiconductor Alliance (GSA). He has served on the Board of Directors for the Semiconductor Research Corporation and the Board of Trustees for the NSF Institute for Pure and Applied Mathematics. An ardent supporter of education, he also volunteers his time to multiple non-profit educational programs.



MARIYA TRICKETT
CHIEF PEOPLE OFFICER

As Senior Vice President and Chief People Officer, Mariya Trickett is responsible for supporting ADI's growth and evolution, driving best practices across all aspects of human resources. In this role, she leads the human resources and talent functions, including employee engagement, talent acquisition, talent management, learning and development, total rewards, succession planning, and organizational development.

For nearly 20 years, Mariya has successfully led business and cultural transformations across a wide range of organizations. She has extensive experience building global high-performance companies focused on innovation, agility, and customer-centricity across technology, software, R&D, manufacturing, and services.

Mariya came to ADI from Aptiv, a \$15 billion mobility and EV industrial-tech company with over 180,000 employees, spanning 44 countries and 221 sites, where she served as chief human resources officer and senior vice president. Prior to Aptiv, she was chief human resources officer and senior vice president at Dana, an \$8 billion drive train and EV supplier with more than 35,000 employees. She began her career in software at SAP.

Mariya holds a Bachelor of Science degree in history and law from Kirovograd State University in Ukraine and a Master of Science degree in human resource management from Temple University in Philadelphia. She is also a graduate of the Advanced Management Program at the University of Navarra's IESE Business School in Barcelona.

BOARD OF DIRECTORS AS OF MARCH 13, 2024 ANNUAL MEETING

Highly Qualified and Diverse Board With Ongoing Refreshment



VINCENT ROCHE

Chief Executive Officer and
Chair
Analog Devices, Inc.



EDWARD H. FRANK, Ph.D.

Executive Chair of Gradient
Technologies



MERCEDES JOHNSON

Former Chief Financial
Officer of Avago
Technologies (now
Broadcom.com)



STEPHEN JENNINGS

Joined in 2023

Lead Independent
Director
Former Strategy
Principal of Deloitte LLP



LAURIE H. GLIMCHER, M.D.

Professor of Medicine at
Harvard Medical School and
President and
Chief Executive Officer of
Dana-Farber Cancer Institute



RAY STATA

Co-Founder of Analog
Devices, Inc.



ANDRÉ ANDONIAN

Chief Executive Officer of
Andonian Advisory PTE. LTD.
& Special Advisor – Senior
Partner Emeritus at McKinsey
& Company



KAREN M. GOLZ

Retired Partner and Former
Global Vice Chair of Ernst &
Young LLP



SUSIE WEE, Ph.D.

Former Vice President
of Google



JAMES A. CHAMPY

Former Vice President of the
Dell/Perot Systems Business
Unit of Dell, Inc.



PETER B. HENRY, Ph.D.

Joined in 2023

Class of 1984 Senior Fellow at Stanford
University's Hoover Institution and
Senior Fellow at Stanford's Freeman
Spogli Institute for International Studies

BOARD OF DIRECTORS OVERVIEW



EXECUTIVE LEADERSHIP - 5

Experienced leadership of complex global businesses



INDUSTRY - 9

Insight into key issues affecting ADI



INNOVATION & EMERGING TECHNOLOGIES - 10

Expertise and thought leadership relating to technological innovation in our industry and our end markets



CORPORATE GOVERNANCE/ PUBLIC COMPANY BOARD - 8

Knowledge of public company governance issues and policies to enhance Board practices



FINANCIAL, ACCOUNTING, AUDITING - 3

Oversight of ADI's audit function and preparation of financial statements and capital market expertise



INTERNATIONAL, LARGE SCALE GLOBAL OPERATIONS, MANUFACTURING - 8

Insight into the many factors involved in overseeing management of ADI's global footprint



GOVERNMENT AFFAIRS, PUBLIC POLICY - 3

Expertise handling government affairs and public policy matters



STRATEGY - 11

Oversight of management's development and implementation of strategic priorities



RISK MANAGEMENT, REGULATORY, COMPLIANCE - 2

Oversight of risks facing ADI and a comprehensive approach to risk management



CYBERSECURITY, INFORMATION SYSTEMS - 3

Oversight of ADI's efforts to maintain our customers' trust and protect the security of their data



MERGERS & ACQUISITIONS - 5

Experience evaluating strategic transactions



ESG - 4

Knowledge of ESG topics (including Sustainability, Human Capital, and Diversity) impacting ADI.

INDEPENDENT DIRECTOR TENURE¹

9 of 11 Directors are independent,
or 82%

4.9 Years Average tenure of
independent directors

DIVERSITY OF DIRECTORS

4 of 11 ● ● ● ● ● ● ● ● ● ●

Directors are female, or 36%

3 of 11 ● ● ● ● ● ● ● ● ● ●

Directors are ethnically diverse, or 27%

APPENDIX

Reconciliation of Non-GAAP Financial Measures

(\$ in millions)

The sum and/or computation of the individual amounts may not equal the total due to rounding.

FY 23		FY 23		FY 23	
Revenue	\$12,306	Revenue	\$12,306	Revenue	\$12,306
GAAP Gross Margin	\$7,877	GAAP Operating Income	\$3,823	Net Cash Provided by Operating Activities	\$4,818
GAAP Gross Margin % of Revenue	64%	GAAP Operating Margin	31%	Net Cash Provided by Operating Activities % of Revenue	39%
Acquisition related expenses	\$1,047	Acquisition related expenses	\$2,024	Capital Expenditures	\$1,261
Adjusted Gross Margin	\$8,925	Special charges, net	\$161	Free Cash Flow (FCF)	\$3,556
Adjusted Gross Margin Percentage	73%	Acquisition related transaction costs	\$7	% of Revenue	29%
		Adjusted Operating Income	\$6,014		
		Adjusted Operating Margin	49%		

Reconciliation of Non-GAAP Financial Measures (Net Leverage Ratio)

Net Debt to Trailing Twelve Month (TTM) EBITDA					
(\$ millions)	1Q23	2Q23	3Q23	4Q23	TTM
Income from Continuing Operations, Net of Tax	\$961	\$978	\$877	\$498	\$3,315
Provision for Income Taxes	112.0	110.3	(2.2)	73.4	293.4
Income from Continuing Operations before Income Taxes	1073.5	1087.9	874.8	571.8	\$3,608
Nonoperating Expense	57.3	40.5	54.7	62.6	215.1
Restructuring Related	0.0	23.1	23.5	114.0	160.7
Stock Based Compensation Expense*	68.9	65.3	78.5	71.0	283.6
Acquisition-Related Expenses	525.6	516.6	515.3	466.1	2,023.5
Acquisition-Related / Other Transaction Costs	2.6	2.7	1.8	0.0	7.1
Depreciation*	64.7	68.6	75.1	82.9	291.3
EBITDA	1792.5	1804.7	1623.7	1368.4	\$6,589

\$6,949	Gross Debt
-\$958	Less Cash & Equivalents
\$5,991	Net Debt
1.05	Gross Debt to TTM EBITDA
0.91	Net Debt to TTM EBITDA

Reconciliation of Non-GAAP Forward-Looking Estimates

This presentation contains forward-looking estimates of non-GAAP measures including adjusted gross margin, adjusted operating margin, free cash flow margin, free cash flow return, and adjusted earnings per share. We are unable to provide a reconciliation of the above-listed forward-looking estimates of non-GAAP measures because certain information needed to make a reasonable forward-looking estimate of the comparable GAAP measure is difficult to predict and estimate and is often dependent on future events that may be uncertain or outside of our control. Such events may include unanticipated changes in our GAAP effective tax rate and related tax items, unanticipated acquisition-related expenses and transaction costs and impairments, unanticipated losses on extinguishment of debt, and other unanticipated special charges. The probable significance of the unavailable information is unknown. Our forward-looking estimates of both GAAP and non-GAAP measures of our financial performance may differ materially from our actual results and should not be relied upon as statements of fact.

FOOTNOTES FOR SLIDE 14: MEGATRENDS FUELING A HOST OF CONCURRENT SECULAR GROWTH MARKETS

1. International Federation of Robotics, "Top 5 Robot Trends 2022".
2. Logistics IQ Research, "AGV-AMR Market (3rd Edition)".
3. Center for Medicare & Medicaid Services, "National Health Expenditures 2021 Highlights"
4. World Semiconductor Trade Statistics, "Industry Blue Book"
5. Ericsson, "[Network coverage outlook](#)".
6. EV-Volumes September 2023 data release.
7. C2ES, "[Renewable Energy](#)".
8. U.S. Energy Information Administration, [Independent Statistics and Analysis](#).
9. ADI internal estimate.
10. BCG, "[Public Sector – Mobility](#)".
11. Statista.